

Schneider Electric – New Regional Headquarters

PDS Case study

Schneider Electric is a French multinational corporation that specializes in energy management and automation solutions, spanning hardware, software and services. JLL PDS reached out to AVI-SPL to assist with a new location requiring over 90 rooms of audio-visual systems to be installed on five floors of Schneider Electric's new building in Franklin, TN, over the course of four months. From job award to completion, AVI-SPL met this timeline.

Customized solution

The combined experience of AVI-SPL and JLL, along with open lines of communications, enabled us to successfully complete 90 technology-enabled rooms, from small to multi-purpose, and collaboration and video areas that include digital signage in open areas.

Results

- Applying the Synergy 5% cost savings resulted in a winning advantage of \$119,493.00
- The Schneider Electric floor move-in dates were met, and they are using the technology to collaborate with team members as intended.
- Leveraged our manufacturer relationships to expedite and prioritize equipment shipping to negate long lead times that would otherwise result in missing deadlines.
- Per the Synergy Program, we assembled a project team to begin communications and shop drawings pre-purchase order in order to save days and meet the project schedule. Total days: 5
- With the assistance of JLL and AVI-SPL, Schneider Electric has built a state-of-the-art center for customer and employee communications and collaboration.

"Insert client testimonial, if available."

--Client name, Client's title, Company name

Client profile

Industry: Corporate – Energy Management and Automation Solutions

Geography: Franklin, TN

Square footage: TBD

Length of relationship: 1 year

Project value: \$1.5M

Synergy Cost Savings: \$119,493.00

Schedule: June – October 2017

Year completed: 2017

Services provided:

Turnkey audio-visual systems integration
Project Management, Project Engineering
New construction



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