

Nokia Global CDC (Dallas, UK, Singapore)

AVI-SPL / Nokia Client Experience Center Sales Showplace

By way of Synergy, JLL brought in AVI-SPL to bring Nokia's first Client Experience Center from concept to reality across three sites. For Nokia, a global company with offices in over 100 countries, this project would create a multi-site collaboration experience that could directly positively affect sales.

Customized solution

- Since these were multisite locations that included international offices, AVI-SPL delivered and deployed the same technology experience using our global reach program.
- To deliver the “wow factor” that the client requested, without Nokia knowing what this factor would look like, AVI-SPL used its design freedom and included preferred partner Oblong at each location as a portion of this solution for a quality collaboration experience.

Results

- Utilizing the JLL/Synergy partnership, AVI-SPL was engaged early from the project/budgetary design-build phase to completion, ensuring start-to-finish consistency that other(s) would not have had if an RFP was executed.
- By way of early engagement with Synergy/AVI-SPL, Nokia financially benefited with hardware savings and no charge was passed on for the design build.



Client profile

Industry: Service Provider

Geography: Irving, UK, Singapore

Square footage: 20,000

Length of relationship: 2yrs.

Project value: \$1.45M

Synergy savings: \$65,000 (5% additional hardware costs and no design-build charges)

Schedule: December 2017 Go Live

Year completed: 2017

Services provided:
Project Management
New construction
Renovation
Rebranding