

Fidelity Investments Danbury Hall

Renovation Project

Because of a successful working relationship over many years, the client chose AVI-SPL to handle the design/build of AV solutions for this office space in Raleigh, NC, which was being renovated to relocate employees from other nearby locations.

Customized solution

- AVI-SPL provided standardized AV solutions throughout four floors, which consist of 50 conference rooms, 3 multi-purpose rooms, and digital signage on each floor.
- AVI-SPL's long-term experience with the client from previous projects was of great benefit for this project since we understood their preferences and processes.

Results

- Client savings of \$150,000 in equipment and labor through AVI-SPL planning and manufacturer partnerships.
- Client benefits from hundreds of spaces that promote cross-group collaboration through meetings and unified collaboration tools, all set to standards specified by its internal teams.
- AVI-SPL completed the project on schedule per floor by coordinating its work into the overall construction schedule.
- By following its certified processes, AVI-SPL completed the project on schedule and to the customer's satisfaction, and kept the project under budget.
- The AVI-SPL & JLL partnership remained close throughout the duration of the project to ensure total success.

"With the huge success of this project, I just wanted to reiterate that AVI-SPL has definitely set the standard for any and all of the AV build-outs in the future."

--Bill Laraia, AV Systems Project Manager, Fidelity Investments



Client profile

Industry: [Financial Services]

Geography: [Raleigh, NC]

Square footage: [116,300 Square Feet]

Length of relationship: [10+ years]

Project value: \$1,000,000

ROI: [ROI #] 15% savings to the customer on the overall project (\$150,000)

Schedule: [6 weeks]

Year completed: [2016]

Budget performance: (Remained under budget)

Services provided:

Design Services
Integration
On-Site Project Management
Commissioning
Client Training

For more information, contact

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