

SYNERGY SUCCESS STORY

AVI-SPL Delivers 'Design / Build' AV Solutions for New Office Space Achieves \$59k savings for client

Clarivate Analytics was moving into a new office space. The client needed to create room standards for AV Solutions through this space and future locations. Real estate spaces included: Breakrooms, Collaboration / Reception Areas with Signage, Conference Rooms and Executive Office.

Customized Solution

- Created room standards of AV Solutions through 'Design/Build' services
- Leveraged AVI-SPL/JLL long-term relationship to enhance 'Client Experience'
- Established a unified communication standard (cloud solution) for their entire estate from their hybrid workers to office workers

We worked with JLL to coordinate technology discussions early in the 'Design' phase. Early engagement allowed delivery of the AV technology solution to be on-time and under budget. We leveraged the Synergy partnership by utilizing AVI-SPL's AV industry experience and discounted equipment/labor rates.

Key Service Level Measures

- Designed room standards for AV Solution that saved \$59k,
- Delivered AV cost for at \$9.40/square foot (30K square foot facility)
- 17% savings passed for Equipment and labor costs

"On the Clarivate Chandler project, AVI-SPL provided AV design and guidance to my client. They worked alongside them and the project team to ensure Clarivate's standards specs were being met for this project and future Clarivate projects. The project was a success due to the team involvement." – Carmen Armstrong, SPM, JLL

Client: Clarivate Analytics

Industry: Science and Research

JLL Project ID: (CLA114)

Project Location: Chandler, AZ

Project Square Footage: 30,239

Project Value: \$282k

Project Duration: 16 Weeks

Year Completed: 2020

Cost Savings: \$59k

Services provided:

On-site Project Management

Technology Design/Integration Services

Technology Equipment Commissioning

Client Training

For more information contact:

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