

State Retirement System Technology Refresh

PDS Case study

AVI-SPL was awarded RFP Phase 1 & 2 for a technology refresh at a large state retirement system. Phase 1 included a very large boardroom, two adjoining committee rooms, and a production studio. We also provided presentation capability and record/stream production functionality. Phase 2 included 37 conference rooms/labs that provide presentation and collaboration capabilities. The solution supports video conferencing capabilities, cloud service, and Skype for Business.

Customized solution

- Utilizing the Synergy contract and working closely with JLL and the client, we enhanced part of the design to improve features and functionality.
- Implemented large displays and SMART White Boards throughout the rooms, along with Crestron control.
- Conducted commissioning and mock boardroom testing at no charge and saved ½ a day to the project
- Proactively Identified equipment issues and provide an alternative solution to negate equipment failure
- Leveraged our manufacturer relationships to expedite the procurement and staging equipment combining 2 days of savings to project time line
- Recycled a majority of the client's existing equipment. **Financially economical and resourceful**

Results

- AVI-SPL brought in industry expertise, resources and leveraged manufacturer relationships to expedite shipping/staging to meet the aggressive schedule. **Combined days savings approx. 5 days**
- Successfully completed the of Phase 1 to meet major corporate event and phase 2 in schedule.
- As part of the Synergy agreement, AVI-SPL provided a full-time onsite support technician even though it was not part of the scope of work./**strongest differentiator to the customer**
- Support solutions with our Customer Care help desk services



Client profile

Industry: Government

Geography: United States

Square footage: [SF of space]

Length of relationship: 13 months

Project value: ~\$ 4M

ROI: Time and money with a reliable system solution and ease of use.

Schedule: March 2016 – April 2017

Year completed: April 2017

Budget performance:

Services provided:

Project management
Onsite Managed Services
New construction
Renovation
Rebranding



For more information, contact

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