



AVI-SPL

No. 18

# CONCEPT CATALOG

IDEAS TO HELP YOU WORK SMARTER AND LIVE BETTER

# AVI-SPL CONCEPT CATALOG



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# CONTENTS

## 04 High-Impact Spaces Powered by AI and AV over IP



## 11 Arte Museum Case Study



## 15 Immersive Collaboration with Microsoft Teams Rooms, Copilot, and Places



## 18 Standard Life Europe Innovation Lab

## 21 City of North Battleford Streamlines Video Broadcasting

## 24 Sound Transit Leverages AV over IP

## 35 High-Impact Learning Spaces

## 39 Rose State College Validates Solutions with VR



## 27 Our ESG Commitment and Progress, New Leader Announced



Image credit: Crestron

# High Impact! How to exceed expectations in every space.

We were remote, hesitantly back on site, hybrid, and now—what’s next? For many, it’s back to bustling offices, vibrant campuses, and lively entertainment spaces. And that could be by choice or mandate. However, hybrid schedules live on. Either way, expectations for engaging on-site connections and collaboration are soaring. That means we must deliver high-impact experiences in every space.

Today’s tech challenge? Create engaging, interactive experiences for everyone, no matter where they work. In this edition of the AVI-SPL Concept Catalog, we share insights on how to create these high-impact spaces. Here are five design considerations to help you get started.

Discover immersive spaces that foster creativity, innovation, and connection with corporate real estate insights from our XTG team.

[Download the whitepaper](#) >

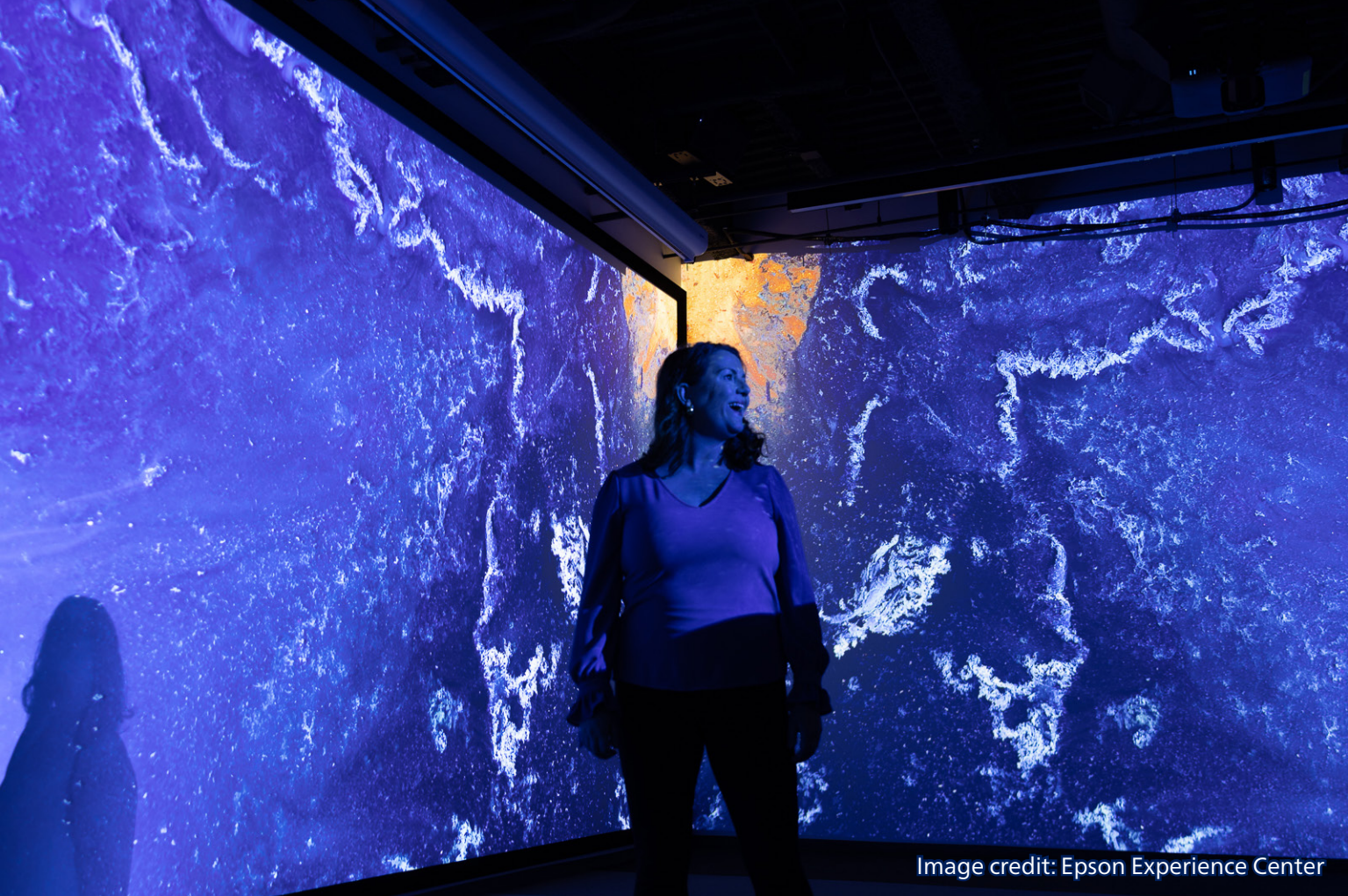


Image credit: Epson Experience Center

## 5 high-impact design considerations

### 1. Identify user expectations, needs, and business goals

At AVI-SPL, before we start designing your spaces, we work with you to identify user expectations, needs, and preferences, along with your business goals. In meeting rooms, for instance, Gartner emphasizes the importance of a [human-centered approach to employee experience](#), focusing on moments that matter to today's workforce.

Do you have the tech and data you need to enable human connections for everyone? Watch our on-demand webcast with HP Poly to explore ways to create a frictionless experience and ensure maximum uptime.

[Watch Now](#) >

Gather your stakeholders or hold focus groups to answer questions such as:

- What do users and visitors expect when entering an entertainment or meeting space, and what must they accomplish?
- Does the space have a single purpose, or should it accommodate flexible layouts?
- Is the network ready to support broadcast-quality audiovisual content distribution, and is it secure?
- For meeting rooms: are you standardizing them on a single platform or supporting interoperability?
- Which rooms or spaces are used most often and why?
- What are your organization's technology sustainability goals?

Ways to collect your research include employee feedback, focus groups, guest surveys, and [analytics software](#).

## 2. Leverage existing networks with AV over IP

Hi-impact experiences deliver immersive audio and video. You can leverage AV over IP to distribute your content across the enterprise. AV over IP transmits audio and video signals using standard network infrastructure, so you don't need to run extra cables.

### Benefits of using AV over IP

- **Scalability:** Unlike traditional AV setups that require significant rewiring and hardware upgrades to add new devices, AV over IP allows for easy expansion by simply connecting additional devices to the existing network.
- **Cost Efficiency:** Utilizing standard network infrastructure reduces the need for specialized cabling and hardware, which can be costly and complex to install.
- **Flexibility:** Devices can be easily added or removed, layouts adjusted, and the system scaled as needed without extensive rewiring.

- **Long-distance transmission:** Traditional AV systems are often limited by cable length and signal quality. In contrast, AV over IP can transmit high-quality audio and video signals over long distances with minimal signal degradation.
- **Centralized control:** You can manage AV over IP systems from a single interface, allowing for centralized control and monitoring of all connected devices. This simplifies maintenance and troubleshooting.
- **Reduced cable clutter:** Using existing network infrastructure, AV over IP minimizes the amount of cabling required, leading to a cleaner and more organized setup.

Take a deep dive into AV over IP in high-impact spaces. Watch the on-demand roundtable with AVI-SPL and Crestron.

[Watch the webcast](#)





### 3. Supercharge collaboration with AI

The use of AI has exploded since ChatGPT launched about two years ago. Here, we'll focus on the use of AI in meeting rooms. AI optimizes AV solutions, making meetings more engaging, interactive, and effective. We'll explore how AI-powered technology helps you create a high-impact environment where everyone's contributions are acknowledged, whether in a hybrid or physical space.

AI creates more immersive and interactive work environments, enhancing the experience for both remote and in-person participants. AI-driven systems, such as smart cameras and voice-activated controls, make collaboration smoother and more engaging.

Explore how AI-powered solutions, like Neat Symmetry and Neat Center, simplify meetings for users and IT teams that support them.

[Watch the webcast](#)



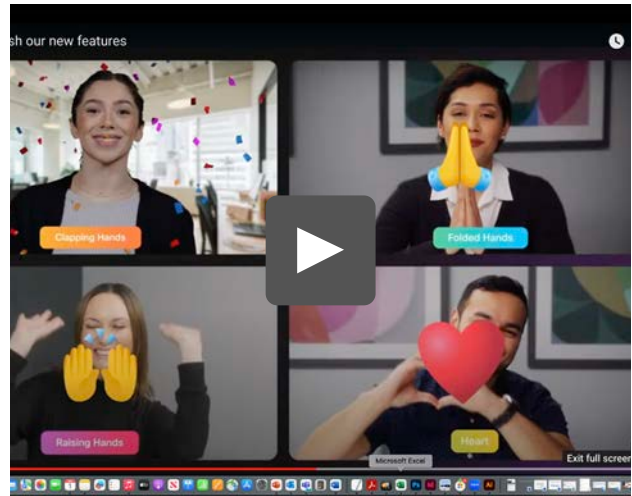
Imagine meetings where remote participants see and hear everything as clearly as those in the room. Explore Logitech Sight, the AI-powered tabletop camera that brings meeting equity for hybrid workers.



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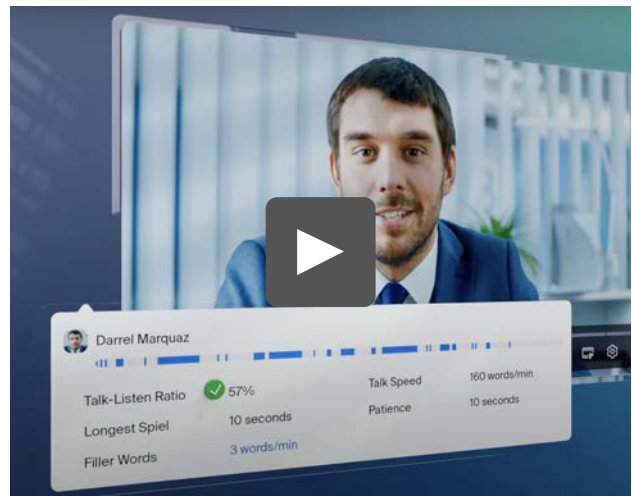
## Webex AI Assistant

Webex AI Assistant is a comprehensive suite of AI-powered features that can significantly improve the user experience and productivity during meetings and messaging. The tools include real-time transcription, closed captions, automated meeting summaries and highlights, and personalized recommendations. Using AI, the assistant can suggest contacts, relevant information, and actions based on user preferences and past interactions, significantly improving efficiency.



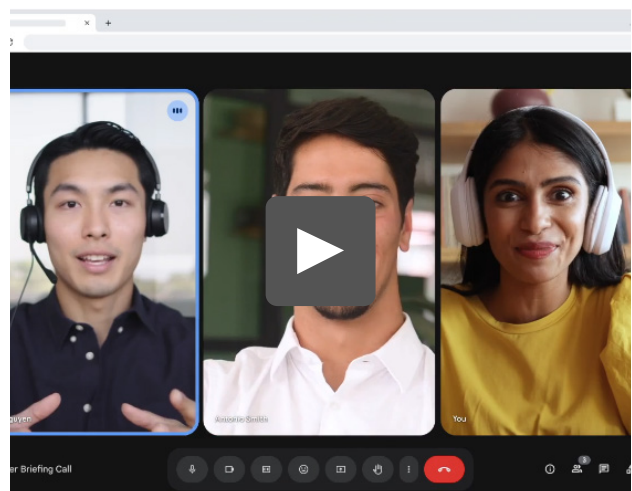
## Zoom AI Companion

Zoom continually improves its meeting experiences through AI-powered tools that make meetings more productive, engaging, and accessible to all participants. These tools include meeting highlights and smart scheduling, support for multiple languages, voice commands, on-screen captions, and non-verbal AI to analyze facial expressions and gestures to detect participant engagement and sentiment.



## Google Meet

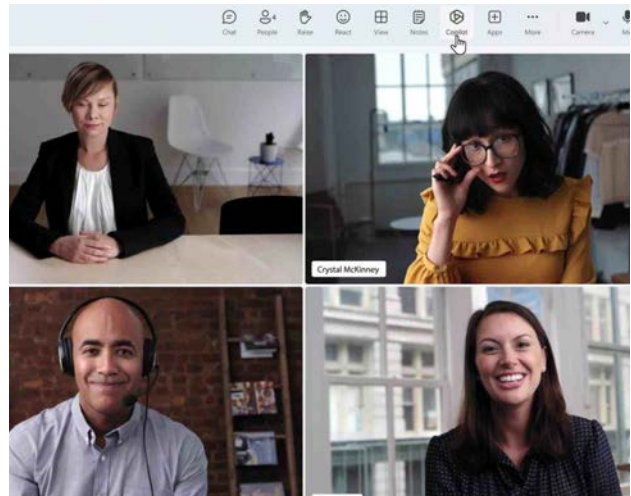
If your organization uses the Gemini AI add-on, users can utilize Gemini to take notes during Meet sessions. After the meeting, a Google Doc containing the notes is emailed to the organizer and the person who initiated notetaking. The notes will also be attached to the calendar event for meetings scheduled in Google Calendar.





## Copilot in Microsoft Teams Meetings

Copilot for Microsoft Teams Meetings streamlines communication, captures valuable insights, and empowers participants to be more productive and engaged throughout the meeting experience. And Copilot works without recording a meeting. It delivers notes and intelligently suggests action items based on the conversation, identifying specific tasks and assigning them to individuals or teams.



### More resources to explore

[Four Keys to Effortless Collaboration with Neat](#)

[Powering Next-Gen Employee Experiences with Crestron](#)

[Microsoft Teams and Copilot FAQ](#)

[Four Benefits to Standardizing Workplace Technology with HP | Poly](#)

[How Jabra Edge AI Elevates Collaboration FAQ](#)

## 4. Choose sustainable technology

Your organization may have joined the ranks of those committed to Environmental, Social, and Governance (ESG) initiatives that include sustainability. Planning for high-impact spaces means introducing more spaces outfitted with tech that could be powered by AI — all leading to more energy consumption.

However, the technology choices you make now can help you save energy and reduce waste if you leverage sustainable solutions. Along with our own [ESG](#) and sustainable programs and targets, AVI-SPL works with partners with similar goals.

**Turn to page 24 to read more about our sustainability goals and partner programs.**

## 5. Simplify tech adoption and management

Experiences should be effortless. High-impact experiences can be ruined by tech that is hard to use or does not work at all. To ensure adoption, solutions must be easy to use and support. Create a proactive to manage, support, and track the usage of your new spaces.



Don't let your new spaces become your IT support teams. You can let AVI-SPL handle it all for you. We offer different [support options](#) to suit your needs. We also offer [AVI-SPL Symphony](#), our user experience management platform. This robust applicant helps manage and analyze technology-enabled spaces, regardless of the vendor.

**Take a deeper dive into Symphony on page 42.**

**Don't miss this on-demand roundtable with AVI-SPL Symphony and Q-SYS meeting experts. They discuss how IT and AV departments can turn uncertainty into flexible, scalable, and repeatable meeting spaces by deploying an AV cloud strategy and demonstrating a clear ROI.**

[Explore meeting room ROI](#) >



# Transporting visitors to breathtaking spaces at Arte Museum

AVI-SPL XTG, our experiential experience experts, were instrumental in transporting d'strict's mesmerizing Arte Museum experience from Korea to the vibrant city of Las Vegas, NV.

Developed by the innovative Korea-based design company d'strict, Arte Museum in Jeju, South Korea, is an immersive media art exhibition space like no other. At the heart of the museum lies the Eternal Nature exhibit, a sensory feast that uses state-of-the-art audiovisual technology and digital media art to blur the lines between reality and fantasy.

"Our goal was to let the audience feel the various sensations of nature, not just watch colorful video work," explains Sean Lee, CEO of d'strict. "We achieve this by employing diverse media technologies, such as projection mapping, multi-image control, and sensor-based interaction, to transform the entire space into a cohesive piece of art."

Determined to bring this captivating exhibit to Las Vegas, where visitors crave thrilling experiences, d'strict sought an experienced AV integration partner to design and install custom rigging to maintain the immersive experience and comply with U.S. structural standards. Enter AVI-SPL.



The AVI-SPL XTG team partnered with d'strict to bring the exhibit to life and transport visitors to a calm, relaxing environment. The custom rigging design and installation for Arte Museum's Eternal Nature exhibit features Barco UDM 4K22 and G60/62 projectors, Q-SYS DSP and control, and custom PC media servers running Dataton Watchout, a multi-display software.

The exhibit also incorporates a variety of amplifiers, loudspeakers, video distribution,

fiber extension, and network infrastructure technologies to create a dazzling experience.

These diverse AV systems, combined with a uniquely designed space, required a meticulously planned and custom-rigged approach to assembly. Every stage demanded careful evaluation and planning to ensure the client's distinct spectator experience and adherence to U.S. structural standards.

“

The result is an oasis of tranquility amid the hustle and bustle of the Las Vegas Strip, which serves as the perfect home for Arte Museum's first exhibition in the Western Hemisphere.”

Sean Lee, d'strict  
CEO



## High-impact results

In collaboration with d'strict and content producer Moving Images Technologies, AVI-SPL engineered custom-rigging and fabrication solutions for over eighty projectors and lighting fixtures. The team's meticulous processes ensured that each space offered a unique and immersive experience.

High-definition visuals stretch from floor to ceiling, creating a captivating, large-scale, multi-sensory adventure. The state-of-the-art audio system seamlessly ties the entire experience together, leaving visitors in awe.

Our technology experts also tailored audio system rigging to specific exhibit areas, keeping visitors thoroughly engaged.

Visitors are enchanted as the entire space transforms into a portal to another world. Imagine a whooshing waterfall video perfectly synchronized with stunning visuals and mist effects. The air is filled with delightful scents, birdsong echoes through the audio system, and a meadow of camellia flowers blooms across the screen.

## Eighty+ projectors, lighting, and a state-of-the-art audio system

AVI-SPL worked alongside d'strict and content producer Moving Images Technologies, to create custom-rigging and fabrication solutions for over eighty projectors and lighting. Our proven processes ensured each space delivered a unique and immersive experience.

Additionally, AVI-SPL technology experts tailored audio system rigging to designated exhibit areas to keep visitors engaged.



AVI-SPL's XTG team designs and installs immersive exhibits that combine space, content, and technology to create interactive storytelling experiences. We're ready to help you tell your stories in extraordinary environments. Explore more [high-impact spaces by XTG.](#)



Microsoft  
Surface Hub

Microsoft  
Teams



# Create a smart workplace with Microsoft Teams and AI

High-impact, smart workplaces enable effortless communication and connections. And today, the world of work has fundamentally changed, driven by the increased demand for flexibility and the rise of generative AI.

That's why Teams and its AI powered features make it easy to meet, chat, call, and collaborate all in one place. When you integrate Teams Phone, Teams Rooms, Teams Premium, and Microsoft 365 Copilot, you have tools to not just adapt to these changes but lead the way. Together, these solutions powered by AI help your teams:

**Focus on work that matters with intelligent productivity:** Unleash creativity, boost efficiency, and improve the speed of business with intelligent features built for productivity

**Go from fixed to flexible workplaces:** Optimize hybrid working with a connected workplace that makes collaboration easy in the office, at home, or on the go.

**Create rich engagements inside and out:** Foster deep connections with colleagues, partners, and customers, through people-centered experiences

**Protect your hybrid workforce:** Enable your business to scale up, and help teams work flexibly, reliably, and securely.

## **Microsoft Copilot Preparedness Workshop:**

Are your teams asking for Copilot, but you're unsure if your systems and network security can support AI capabilities? We offer a collaborative session to review details and get your Teams Rooms ready for Copilot. [Contact AVI-SPL](#) to get started.

## High-impact collaboration with Microsoft Copilot and Places

With Microsoft Teams Rooms and Copilot, you can enable more intelligent, inclusive, and productive hybrid meetings to empower everyone. Teams experience more inclusive and intelligent hybrid meetings enhanced by AI, whether they are in the room or working remotely.

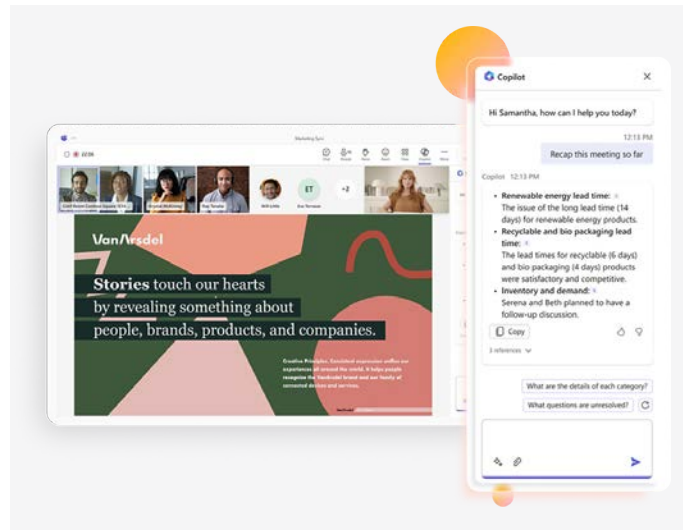
## How Copilot enhances the meeting experience

Speaker recognition ensures every voice in a meeting room is recognized, enabling AI-powered intelligent meeting recap and the “Copilot in Teams” experience.

With IntelliFrame, every face in the room has a place in the meeting gallery so that they can be seen clearly by remote meeting attendees. And, voice quality and audio are clearer for remote meeting attendees because AI-powered noise suppression removes ambient noise from the room.

**After the meeting, teams can leverage Copilot to:**

- **Save time.** Generate summaries and ask specific questions about everyone’s contributions in a hybrid meeting.
- **Take action.** Quickly draft an email with highlights and action items for each participant, whether in-room or remote.
- **Get insights.** Recap both in-room and remote attendees’ opinions and perspectives. and builds stronger customer relationships. You’ll drive customer loyalty and employee retention.



## Microsoft Teams Rooms and AI resources

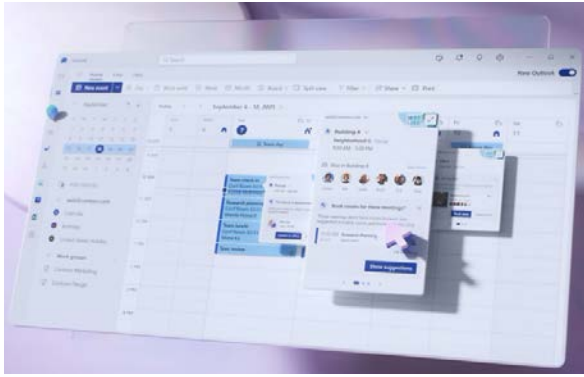
Discover how to unify communication, leverage AI for collaboration, and boost productivity with Microsoft Teams Rooms, Teams Phones, and Copilot.

[Watch the webinar](#)

Explore how AI in Microsoft Teams Rooms effortlessly powers next-gen collaboration in your modern workplace.

[Play the video podcast](#)





## Microsoft Places

Microsoft Places is a new app that enables customers to support flexible work with AI-powered tools. It's designed to make coordinating in-office time and connecting with coworkers easier.

Places works seamlessly across Microsoft 365 apps such as Outlook, Exchange, and Microsoft Teams. Using AI-powered tools backed by data, hybrid employees can easily:

- Book rooms and desks
- Share location schedules with each other
- See when their managers expect them to visit the office
- Check when associates are "nearby" in the office

## Proven Microsoft Places Experience

At AVI-SPL, [our journey with Microsoft Places](#) has been remarkable for us and our customers. We've witnessed firsthand the significant gains in productivity and employee satisfaction that Places delivers.

## Choose your path to Microsoft Places success.

Based on our experience, AVI-SPL crafted a series of Professional Services to help you prepare, deploy, and pilot Places within your environment.

### **Plan: Two-hour Microsoft Places Briefing.**

This free session includes a live demonstration of Places' core and premium features, expert guidance on deployment preparation, and a hands-on experience that showcases its potential to transform your workplace.

**Explore: Preparing for Microsoft Places:** For those ready to take the next step, this package provides a deep dive into the solution. This plan includes a scoping session, workshops, and a detailed report with next steps.

**Pilot: Microsoft Places Pilot:** Experience the full benefits of Places in your environment for 90 days. You'll experience how to empower your organization, build team connections, and enhance workplace experiences.

[Contact AVI-SPL](#) today to start your Microsoft Places journey with us. Transform your workplace into a productivity hub that enhances employee engagement and satisfaction.

Read more about  
how to reimagine  
your workspaces with  
Microsoft Teams.

[Get the guide](#)





# Immersive workspaces that transform experiences at Standard Life Europe

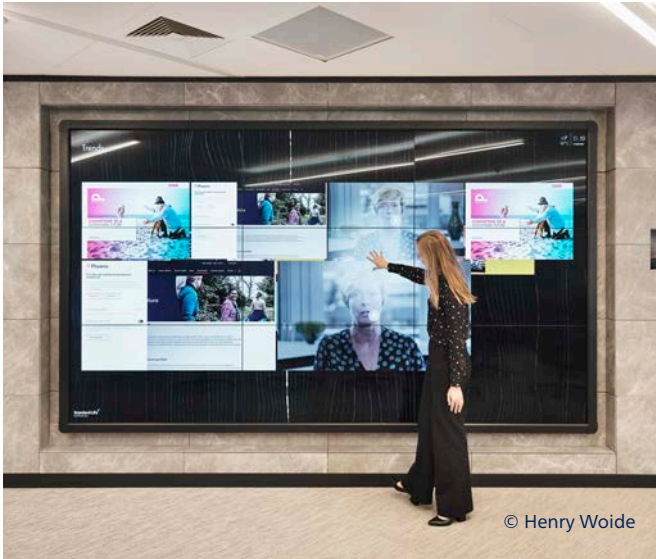
Imagine a space where creativity meets cutting-edge technology, where diverse minds come together to brainstorm, collaborate, and bring groundbreaking financial solutions to life. That's how Standard Life Europe, part of Phoenix Group, envisioned its new workplace filled with dynamic, flexible workspaces where diverse groups could meet, collaborate, and innovate.

This goal went beyond building new spaces with the latest hardware. The company wanted to transform customer, partner, and employee interactions into high-impact experiences. That's how the innovative lab idea was born.

Partnering with global experiential design firm Downstream, AVI-SPL crafted a flexible technology experience supporting a wide range of content

presentations across various touchpoints. Together, we delivered a central Content Management System (CMS) that empowers Lab Managers to create and schedule engagements tailored to the brand and audience.

**Claire Moody, Head of Innovation Lab, praised the collaboration: "Working with Downstream and AVI-SPL to create what we have today was a fantastic experience and a true partnership. The team brought specialism and skill to create a truly immersive experience."**



**Community Wall:** An interactive 3 x 55" touch-enabled display allows visitors to explore content about the company's history, partnerships, and community.

**Collaboration Space:** Visitors are greeted by a massive 3 x 3 165" LCD engage wall built with 55" touch-enabled displays. The wall enables presenters to navigate content non-linearly and host session wrap-ups and takeaways.

**Agile Studio:** Visitors can see real-time work-in-progress solutions in this modern, flexible workplace. Presenters can choose from various immersive collaboration tools, including a 100" LCD touch-enabled display and a 135" digital canvas Future Whiteboard.

## Innovation Lab high-impact spaces

Employees and customers experience immersive content presentations through high-impact spaces throughout the lab.

**Guest Lounge:** Clients can relax in this warm, welcoming environment before engagements begin. The 86" Welcome Wall LCD display showcases personalized messages, brand updates, and tailored content.

**Entrance Experience:** Visitors are greeted by a gesture-enabled 'black mirror' screen that comes to life with inspiring human stories through compelling data visualizations. This 75" portrait-mounted display, installed behind a two-way mirror, creates a transformative digital experience.

**Launch Wall:** A 100" touch-enabled LCD display delivers introductions and tailored session agendas in vibrant details. Content focuses on customer voices and engagement goals.



**Demo Bar:** Showcases market-ready solutions on mobile devices connected to three displays for enhanced viewing. Includes HDMI inputs, wireless sharing via Crestron AirMedia and a Crestron touch panel for control.

**Immersion Corner:** Home to an AR/VR experience with a 55" 4K display and dual VR systems, the corner invites visitors to explore the latest demos.

Behind the scenes, the AV headend system keeps content presentations and collaboration sessions running smoothly. The system lives in multiple four-post equipment racks and supports each AV system with 44 rack units (RU) of space.

## High-impact results

The Innovation Lab is not just a space— it's a catalyst for financial innovation and collaboration, setting a new benchmark in the



industry. It also supports emerging FinTech firms and entrepreneurs, focusing on sustainability and DEI.

Further, the Lab is now home to Phoenix Group's Innovation Forum in collaboration with FinTech Scotland and the TCS COIN network. Enterprises and entrepreneurs pitch solutions addressing wider challenges like digital literacy and financial inclusion.



© Henry Woide



# Flexible AV over IP streaming eases city hall relocation

The City of North Battleford, in Saskatchewan, Canada, planned to move its city hall council chamber to the Don Ross Community Centre. Officials also wanted to upgrade its chamber audio visual system to provide a better in-person communication and remote viewing experience. However, plans came to a hard stop when the country went into lockdown.

In addition, limited space at the Don Ross Community Centre required the City to seek a midpoint location to host chamber meetings. Officials settled on the Chapel Gallery, a former church.

City officials engaged AVI-SPL's Chris O'Neill for a networked AV solution that could:

- Be adapted to multiple environments
- Support live streaming
- Ensure in-person and remote audience audio and video interactions were crisp

## Designing a moveable AV streaming solution

AVI-SPL Canada Account Manager Chris O'Neill consulted on a portable tech solution that could be placed on tables or stands. The City needed to reduce permanent installations and ensure easy transfer to the Don Ross Community Centre.

Our team delivered an AV streaming solution including a Biamp distribution signal processor (DSP), Crestron control system, two NEC projectors, two PTZ cameras, Shure microphones, and Voice Lift. Voice Lift is a zonal microphone and audio system that supports free-flowing conversation among individuals on opposite sides of a room.

The room experience is powered by Community speakers from Biamp, Samsung displays, and switchable streaming via the City's preferred UCC platforms.

## Empowering mobility and overcoming sound barriers

The Chapel Gallery layout used Shure multi-directional table array (or puck) mics to capture quality audio. Voice Lift speakers, and PTZ cameras were placed on tripods rather than mounted to walls. And NEC projectors sat on a table at the center of the chamber layout. However, AVI-SPL had more than system mobility and layout to consider in this space.

“

We had a large open space that was all stone and concrete, which created a lot of noise”

Daniel Aucamp  
City of North Battleford  
IT Manager

O'Neill, along with AVI-SPL design and integration experts, solved the audio challenges by installing circular and rectangular ceiling-hanging acoustic panels.

When North Battleford was ready to transition to the Don Ross Community Centre, AVI-SPL teams transported and adapted systems with only some slight modifications.





## Same tech, new layout

The final setup included a V-shaped council table and a podium across the room. A large Samsung display sits on the floor, facing city officials between the council table and the constituent podium. Samsung monitors and Shure boundary microphones are available at each official station. The podium hosts a Sennheiser wireless kit with a gooseneck microphone.

NEC projectors are mounted to the ceiling, projecting content on Da-Lite screens on either side of the space for official and in-room audience viewing. Wall-mounted 4K PTZ cameras and Voice Lift speakers capture city official and constituent interactions, supporting clear in-room communication.

An operator station at the back of the room includes a Crestron control system with touch interface. Audio visual signals are sent via USB to the operator's PC in order to present a seamless communication experience for those streaming the session remotely.

## Smooth relocation and adoption fuel upgrades

Aucamp said. "We are really glad that we found an AV partner that really knows their product, can deliver on what they promise, and sticks to what was agreed to."

Officials regularly stream council sessions. North Battleford also broadcasts its platform stream to Access Communications, a local cable TV provider in Saskatchewan.

Since integration, the team has embraced AVI-SPL global support and maintenance services and plans to explore adding auto-camera tracking.



We have remote participants that come in via Zoom, Microsoft Teams, Webex, and more. Some also join the meeting to participate while others watch the meeting "

Daniel Aucamp  
City of North Battleford  
IT Manager



Photo credit: Stephen Fedoriska

# Simplified Sound Transit meeting broadcasts powered by AV over IP

Sound Transit partnered with AVI-SPL to design and deploy an innovative AV-over-IP solution to solve common video broadcast issues. Our teams worked together to simplify meeting broadcasts, boost production quality, and elevate the meeting experience.

## Transforming the boardroom with an easy-to-operate AV system

The Ruth Fisher Boardroom is a large hybrid meeting space that hosts agency executives, board members, and more than 650 public attendees for monthly meetings remotely and in person. The boardroom features a horseshoe dais with more than 100 seats for the press and public.

Sound Transit needed a partner to craft a new AV system to enhance staff support

and modernize meetings for its high-profile audience. In addition, the team had to install the system within a short timeline. AVI-SPL proposed a solution that used AV-over-IP and AI to elevate video and audio capture, improve boardroom interaction, and simplify broadcast processes.

“The last thing they wanted was more complexity,” said AVI-SPL Seattle Account Manager Tre Hertzberg. “They were looking for ways to automate the system and make it more user-friendly.”

AVI-SPL was the only provider that suggested automated speaker tracking to improve and streamline the meeting experience. Sound Transit appreciated this modern approach to establishing more simple and efficient room operations and minimizing required personnel.



## Streamlined meeting broadcasts

The Crestron Automate VX system is the hub for AVI-SPL's custom Sound Transit solution. The voice-activated system connects AV and UC devices to auto-switch between presenters, record and stream content, and link to videoconferencing platforms.

The AVI-SPL team integrated cameras and microphones into Automate VX to:

- Boost audio and video quality
- Provide seamless speaker tracking and clean transitions

AVI-SPL enhanced and connected existing Shure microphones, 4K cameras, and an HP | Poly video bar directly into Automate VX. Crestron Automate VX's AI feature uses each camera to auto-frame presenters.

## Improving the in-person boardroom experience

AVI-SPL proposed a series of audio, video, and unified communications devices from Biamp, Crestron, Logitech, Planar, and Samsung to elevate the in-room attendee experience. A Biamp amplifier boosted dais volume to ensure attendees could hear conversations at the far end of the space.

Personal Planar touchscreen monitors allowed board members to view content at their stations. While Samsung displays, supported by Legrand AV wall mounts, gave attendees better views of shared content. And now, staff members can launch meetings with the touch of a button via Crestron Flex.

Additionally, Sound Transit wanted to replace its primary projector with a state-of-the-art video wall to deliver a complete, modern, and future-proof boardroom experience.



Photo credit: Stephen Fedoriska



Photo credit: Stephen Fedoriska

Installing a video wall would transform the dais with a new focal point and modern aesthetic. AVI-SPL replaced the original projector screen with a 200+ inch Planar video wall.

A tight schedule of boardroom meetings left narrow windows for AVI-SPL to install the system.

AVI-SPL sourced and installed the Crestron Automate VX system and more than 100 devices in just 30 days. This includes 26 gooseneck mics and a ceiling array, 22 LCD touchscreen monitors, 10 4K cameras, six wall mounts, five LCDs, and the amplifier and networking components.

## Results

Sound Transit meetings went live on Zoom within days of installation. Leadership and their lead AV technician were onsite for the first refreshed board meeting.

Sound Transit and AVI-SPL continue to work together and improve meeting experiences through an ongoing service contract.

“

Our AV technician is pleased with the new system, He has less work to do during a meeting to ensure it stays up and running. Our first meeting had a lot of visibility from leadership, and all of the feedback I received was very positive.”

Ann Conery, Sound Transit  
IT Project Manager



CSR PROJECT BY  
**AVI**  **SPL**

ASSOCIATED WITH  
 **Youngistan**  
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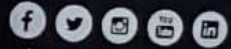


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YoungistanArmy

# AVI-SPL's Commitment to Environmental, Sustainability, and Governance (ESG) Initiatives

Environmental, Social, and Governance (ESG) initiatives have become a cornerstone of corporate strategy in recent years. Companies are increasingly recognizing the importance of sustainable practices for their long-term success. A recent Gartner report states that [95% of S&P 500](#) companies have issued an ESG report.

This trend is driven by growing stakeholder demands for transparency and accountability in how businesses impact the world around them. At AVI-SPL, we've seen a sharp increase in ESG requirements for project proposals and preferred services provider status. A recent [Frost & Sullivan survey](#) of IT decision-makers showed that 86% of respondents say that ESG and sustainability practices are important or crucial to their organization.

In response to changing customer needs and commitment to the communities where we live and work, we've integrated ESG principles into our strategy and culture.



Kelly Bousman, Senior Vice President,  
ESG and Sustainability

“

At our core, AVI-SPL believes that environmental, social, and governance (ESG) principles aren't just metrics. They're the seeds of a more sustainable tomorrow for all – our customers, employees, suppliers, and partners. We apply the Triple Bottom Line framework to our sustainability strategy.”

## Our ESG commitment – beyond the metrics

Our teams are dedicated to minimizing waste and carbon emissions, fostering a diverse and inclusive workplace, and ensuring the highest standards of cybersecurity and governance. Our comprehensive ESG strategy reflects this commitment, which aims to create a sustainable, equitable, and secure future for all employees and stakeholders.

## AVI-SPL appoints new global ESG leader

Our ESG strategy is led by Kelly Bousman, the newly appointed senior vice president of ESG and sustainability. Prior to her official role change, Bousman developed and launched AVI-SPL's ESG goal. Her progress includes publishing the inaugural [AVI-SPL ESG Performance Report](#).

She will also interface regularly with customers, employees, suppliers, and industry partners to co-create sustainability business models. This includes co-chairing the [AVIXA Sustainability Advisory Group](#) starting in 2025.

## AVI-SPL's ESG strategy: focused forward



### Climate impact

Tracking and reducing our carbon emissions and waste



### Thriving together

Employee engagement and giving back to our communities



### Circularity

Sourcing, recycling, and reusing sustainable materials



### Cybersecurity

Safeguarding the data of our customers and our business



## Below are some highlights of our ESG plan and progress to date.

### Environmental initiatives

AVI-SPL has made significant strides in reducing its environmental footprint. A [recent TIME article highlighted AVI-SPL's strategies](#) for measurable environmental impact while furthering the company's top-line growth goals. The company conducted its first carbon inventories in 2022 and 2023, voluntarily disclosing its greenhouse gas (GHG) emissions data through the Carbon Disclosure Project (CDP).

And we don't just recycle our e-waste – we refurbish and donate it. In the U.S., all IT assets at the end of their useful life are collected, sorted, and decommissioned by our partner eSmart Recycling. Anything that can be repaired, from laptops to monitors and other electronics, gets a new life in a community charity.

AVI-SPL is dedicated to sustainability and responsible sourcing. Along with our own ESG and sustainable programs and targets, we work with partners with similar goals. Like us, our vendor partners are committed to sustainability and transparency.

### AVI-SPL 2024 Supplier Sustainability Matrix

|   | Appspace | Barco         | Belden, Inc. | Biamp      | Comprehensive Connectivity Company |
|---|----------|---------------|--------------|------------|------------------------------------|
| <b>Energy Usage, Carbon Emissions, and Climate Impact</b> |          |               |              |            |                                    |
| Measure energy consumption annually                       | No       | Yes           | Yes          | Yes        | No                                 |
| % of energy from renewable sources                        | 0%       | 61%           | 15%          | 64%        | 20%                                |
| Measure greenhouse gas (GHG) emissions                    | No       | Yes           | Yes          | Yes        | No                                 |
| GHG Scopes  | N/A      | Scope 1, 2, 3 | Scope 1, 2   | Scope 1, 2 | N/A                                |
| Science Based Targets                                     | No       | Yes           | No           | No         | No                                 |
| SBTi Net-Zero Standard target                             | N/A      | 2025          | N/A          | N/A        | N/A                                |
| <b>Waste Management and Circularity</b>                   |          |               |              |            |                                    |
| Measure waste generated annually                          | No       | Yes           | Yes          | No         | No                                 |
| % of waste recycled                                       | 0%       | 80%           | 85%          | 32.1%      | 30%                                |

[Explore the full matrix at avispl.com.](#) >

## Explore partner sustainability resources



How can you be sure that the products you purchase today create sustainable value throughout their lifecycle? Logitech and AVI-SPL drive better sustainable outcomes and help educate and guide decision-makers on best practices that lead to an executable ESG plan related to collaboration solutions. To learn more:

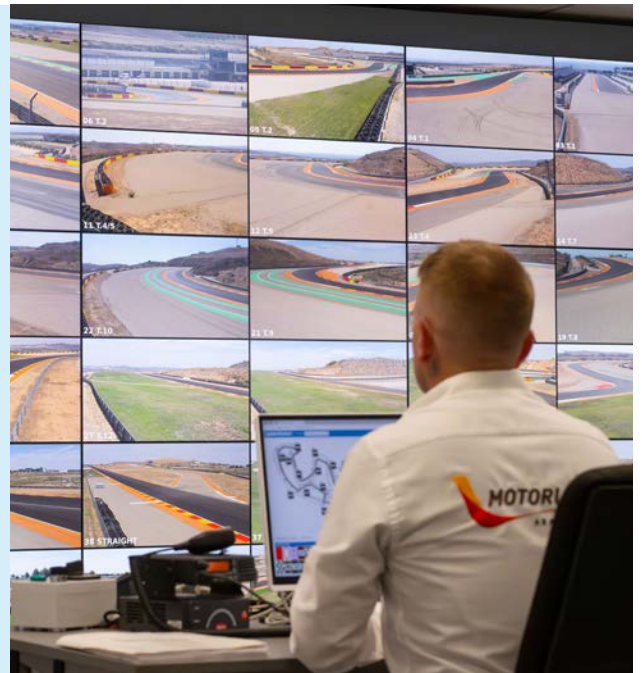
[Watch our joint webcast](#) >

[Read the Logitech sustainability guide](#) >

Barco has been at the forefront of sustainable solutions since 2015, retooling its product designs, packaging, manufacturing, and distribution processes to reduce their environmental footprint.

Read about five ways Barco technology supports sustainability.

[Read our Barco sustainability blog](#) >





## Corporate social responsibility

AVI-SPL's commitment to social responsibility is evident in its efforts to create a positive impact on its employees and the communities we serve. We've implemented numerous programs to foster a diverse and inclusive workplace.

In 2023, AVI-SPL partnered with new diverse talent pools for recruitment, and employees completed over 41,000 training courses as part of their career development tracks. In 2024, we contributed more than 2,500 hours of community service, including nearly 1,500 hours for 56 projects around the world in the month of August, AVI-SPL's annual global Gives Back Month.

## Governance excellence

Strong governance is a fundamental aspect of AVI-SPL's ESG strategy. The company has developed a detailed strategic roadmap to guide its sustainability efforts, focusing on areas that create long-term value. This roadmap was informed by a materiality assessment conducted in 2023, which identified the five most important ESG topics for AVI-SPL's stakeholders and business.

AVI-SPL's governance framework ensures that ESG principles are integrated into every facet of the business. The company has established clear goals and metrics to track progress and demonstrate accountability. This commitment to transparency and continuous improvement is essential for building trust with investors, customers, and employees. Our governance practices also prioritize cybersecurity, recognizing the importance of safeguarding customer and business data.





## Looking ahead: our ESG goals now through 2025

1. Reduce the intensity of global Scope 1 and 2 GHG emissions per sq. ft. of real estate space by 10% from 2023 to 2025.
2. Reduce absolute fuel consumed by all AVI-SPL fleet vehicles by 10% annually from 2023 to 2025.
3. Address high-impact product lifecycle management opportunities in our supply chain with an AVI-SPL Supplier Sustainability Matrix.
4. Expand e-waste electronics recycling services to customers of all U.S. locations by 2025.
5. Increase the diversity of the AVI-SPL global workforce, including increasing the gross % of women employees by at least one percentage point annually from 2023 to 2025.
6. Increase employee participation in the annual “AVI-SPL Gives Back” month by 10% annually, based on the number of charitable activities.
7. Increase % of employees who voluntarily complete cybersecurity training by 20% in 2024 and 2023.

These efforts and goals are part of a broader vision to create a sustainable, equitable, and secure future for our company and stakeholders. Visit [avispl.com/esg](https://avispl.com/esg) to learn more.



# High-Impact Learning Spaces

# Top 5 immersive environments that attract students and staff

## Stand out with experiential spaces

Win the fierce competition for enrollment and retention with immersive spaces that get students, faculty, and administrators excited about teaching and learning again. Creating spaces where students explore, learn, and relax is imperative. With the right technology, you can make the commute to campus worthwhile for everyone.

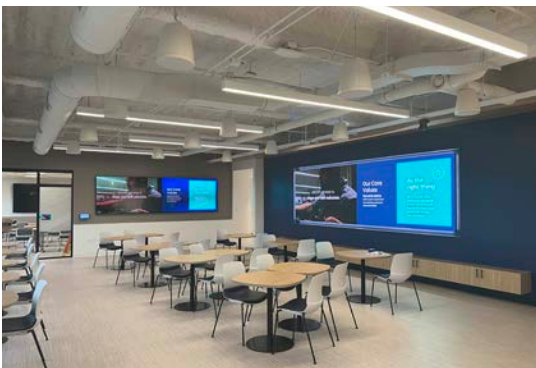
### Streamline AV technology procurement

You can save time and avoid the bidding process with state and national discount contracts. Contracts are publicly solicited and awarded and have already gone through a competitive bid and RFP process. [National education contracts](#) include OMNIA, TIPS, and E&I Cooperative Services. You'll save money with set prices on name-brand devices like Epson, Logitech, Legrand AV, SMART, HP Poly, and more.

## 01 Immersive, interactive communal spaces

Creating immersive experiences in communal spaces like auditoriums, lobbies, student unions, and libraries can boost student enrollment and retention. These spaces will help you appeal to tech-savvy students seeking a modern and interactive learning environment. Dynamic and visually appealing spaces also give you the opportunity to impress prospective students and parents during campus tours, showcasing your institution's commitment to innovation.

In addition, immersive spaces support academic and extracurricular activities, fostering a sense of community and belonging among students. Video walls and projection can be used to display student projects, host virtual guest lectures, or stream live events, creating opportunities for collaboration and engagement.





## 02 Healthcare simulation spaces

Trained healthcare providers are in high demand. Your school can help fill this talent gap and increase patient safety with healthcare simulation environments. Experience technology solutions help mimic stress, situations, and patient responses. AV technology commonly used in medical simulation includes:

- High-fidelity manikins that simulate a wide range of physiological functions
- Cameras and microphones to capture student interactions and procedures
- Video display, projection, and sound systems that enhance simulation realism and immersion
- Recording equipment, monitors, and speakers to help educators review training results
- Virtual reality (VR) technology headsets and hand controls create immersive patient scenarios
- Video conferencing equipment that allows learners to interact with simulated patients remotely

We work with software providers, architects, contractors, and your team to deliver a complete healthcare simulation center ready to train aspiring and current medical professionals safely. Collaborate with AVI-SPL to design, integrate, and manage realistic medical workplace environments.

## 03 Aviation pilot training simulators

Aviation is another profession starting for trained professionals. Your school can help train future pilots. Cockpit simulators with advanced technology provide a safe and controlled environment for student pilots to learn and practice various aspects of flight.

These simulators replicate real aircraft controls and scenarios, allowing students to experiment with different maneuvers and procedures without the risks associated with actual flight. Students can develop problem-solving skills and build confidence by simulating emergencies, such as engine failures or adverse weather.

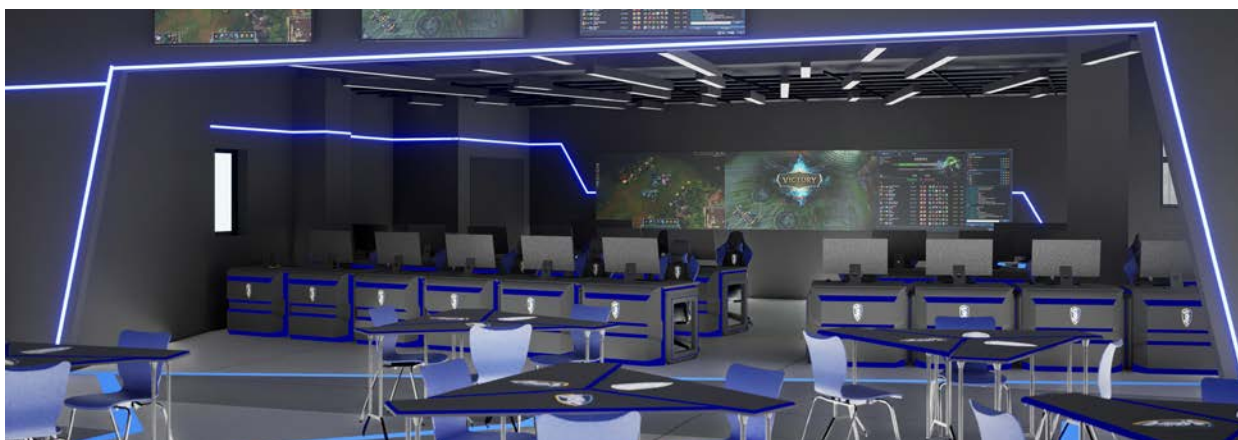
AVI-SPL offers a turnkey solution to build immersive cockpit simulators and control centers to help trainees learn safely.



## 04 Esports gaming studios

Esports programs have become a significant factor in increasing student enrollment at schools. These programs attract and retain students who are part of the esports community. And esports gaming and behind-the-scenes work support numerous career opportunities in fields such as STEM, team management, marketing, production, game design, and broadcasting.

Esports players can also attract fans, bringing recognition and revenue to their schools. AVI-SPL can help your school deliver its esports vision with services to help you plan, design, and manage your gaming spaces, from multi-use spaces to arenas.





## 05 Hybrid collaboration and learning spaces

To truly captivate prospective students and retain top-notch faculty, it's essential to refresh your existing learning environments and meeting spaces. Modernizing classrooms and hybrid meeting rooms not only attracts new students but also meets the expectations of instructors and staff who crave the latest tech.

By creating cohesive, ultramodern learning spaces, you can foster an engaging and dynamic educational experience that sets your institution apart.

Some of the latest tech to consider:

- Interactive displays and touchscreens with custom content
- AI-powered cameras, microphones, and speakers
- Laser projectors
- Assistive listening devices and apps
- UC platforms with AI-powered tools, including Zoom, Microsoft Teams, Webex by Cisco, and Google Meet.

Let our edtech experts deliver the perfect solution for your school.

AVI-SPL [VR Room Design](#) services help you experience what your classrooms, auditoriums, and community spaces will look like in real time before you build them.



# VR Validates AV over IP Solutions at Rose State College

Rose State College (RSC), a two-year institution located just outside Oklahoma City, Oklahoma, is home to the Tanenbaum Aerospace and Cybersecurity Center (TACC). The center serves students, staff, and external organizations such as the local military base and non-profits. Glenna and Richard Tanenbaum recently donated to the aerospace and cybersecurity center to support the facility's renovation.

Six learning spaces, including a four-way dividable classroom, a lecture hall, and another classroom, were operating with AV systems original to building blueprints from 2007. It was time for an upgrade. TACC renovations were all about modernizing building-wide aesthetics and audio visual systems. Rather than replace each room piece by piece, RSC wanted a standardized, centrally controlled, and flexible solution.

That solution had to provide clear video projection, room touch panel activation, easy audio and video switching between spaces, Zoom and Microsoft Teams compatibility, presenter lecterns for easy access to room AV equipment, and a consistent end-user room technology experience.

“

The new AV system had to be extremely flexible, especially with a four-way dividable space. In addition to projection systems, Rose State College wanted presenter and audience cameras in every space. They also needed to send audio and video signals across multiple rooms simultaneously. AV over IP became integral to the project because it supports infinite input and output connection points.”

Justin Vaughn, AVI-SPL  
Account Manager

Vaughn created a standardized AV-over-IP solution, including a Q-SYS audio and control system and room start-up touch panels.

Each space featured an Epson PowerLite L770U projector, a Sharp WUXGA widescreen room presentation monitor, Shure ULXD wireless microphones, and MXA920 ceiling array microphones.

Additionally, each room featured PTZ cameras for presenter and audience capture, ceiling speakers, presenter lecterns, and wall plate encoders and decoders.

RSC's tiered lecture hall would require two Epson PowerLite projectors and a Q-SYS PTZ camera.

Pairing the camera with the in-room Q-SYS touch panel enables end users to split the 75-seat lecture hall into three segments for easier participant conversation tracking.

## VR validates design choices and streamlines decision-making

While each device, in theory, would provide a seamless and efficient lecture hall learning experience, Kopp had to ensure the AV solutions would fit each space. Here, AVI-SPL's VR room design services were invaluable.

VR enables stakeholders to test designs, adjust devices and furniture in real time, and accelerate design decisions before investing in the technology.



That was the first time I had ever seen that, We were able to see what the room would look like, the point of view of the cameras, and projector shooting angles. So, we could see what the room would look like without installing any equipment"

Jeff Kopp  
Rose State College  
Hardware Coordinator





RSC also appreciated being able to make real-time room design changes and decisions.



“We moved some things around, trying different camera angles,” Kopp said. “Instead of delivering equipment to a space and holding it up to a wall to understand whether the device fits in that area, we could look at it virtually to make a decision. And the technology worked exactly how the virtual representation showed.”

## Results

“AVI-SPL gave us just above and beyond service,” Kopp said. The fully integrated AV-over-IP solution has already made an impact. According to RSC Event Coordinator John Shackelford, groups that used the original technology in these spaces have noticed quite a difference in their AV experience.

“They love the new technology,” Shackelford said. “This time, they were impressed with the room’s capabilities and the flexibility of hooking up a laptop or just using the computer. Being able to tap into those cameras easily was nice because they like to run hybrid events.”

With its modern AV-over-IP system, RSC has transformed its spaces into dynamic, flexible hubs for learning and collaboration. The custom solution’s seamless integration ensures students, staff, and external organizations can thrive in hybrid and interactive environments.

RSC organized a grand opening to celebrate the TACC’s successful renovation, where they put the AV-over-IP solution to the test. TACC technicians streamed a hype video across the first floor, including the lobby. The AV-over-IP system streamed video in lecture halls and throughout the dividable classroom space at the push of a button.

Our team can help you test room designs with our virtual reality design services, ensuring each space meets your needs. [Contact us today to get started on your AV-over-IP project.](#)



# 4 Essential Use Cases That Enable Proactive IT Management and Planning

Employees tolerate tiny laptop displays and glitchy connections when they work from home. But when teams are in the office, collaboration expectations skyrocket. Users demand user-friendly spaces, large displays, intelligent audio and video, and consistent network performance.

AVI-SPL Symphony helps you deliver it all, ease your IT team's workload, and reduce end-user-

generated tickets. Symphony is a user experience management platform to connect, monitor, and track collaboration technology in your digital workplace to empower your people.

Here's how Symphony supports common IT use cases, including day-to-day technology management, end-user support, and digital transformation planning.

1

## Boost IT efficiency

IT leaders are tasked with decreasing costs while delivering faster response times. AVI-SPL Symphony improves efficiency to help reduce operational costs by optimizing resource utilization, minimizing downtime, and reducing negative technology impact to end users.

Benefits include:

**Asset capture:** Captures information about your devices and structure. You can easily see technology assets from a wide global view down to a specific room or space view. Asset capture helps you easily understand deployments and works in progress, and plan for IT budget changes.

**Centralized monitoring:** Consolidates AV and UC system performance, room data, and meeting information from connected devices and vendor-specific management tools into one platform.

**Automation:** Utilizes the standards and behaviors you require via room sweeps, auto-ticket creation, clearing, and closing algorithms, and automations for "Room Readiness" or "Power Down" processes.

And Symphony operates on secure and encrypted connections. Whether on a shared multi-tenant environment or your own individual cloud instance, your data is protected.

2

## Manage technology performance and user experience

Symphony monitors the health of your collaboration technology estate and controls devices and meetings to provide the best collaboration user experience.

**Integrations:** Native rich integrations with AV, UC, and other collaboration management applications provide IT resources detailed monitoring and control capabilities. That helps you provide technology users the best collaboration experience possible.

**Room sweeps:** Runs scheduled or ad-hoc sweeps to ensure rooms are ready to go, reducing end-user-initiated tickets and ensuring a positive meeting experience.

**Incident management:** Proactively works around the clock to auto-detect issues, automate ticket creation, and enable IT users to automate technology management routines. And if you already have an ITSM platform, we bring systems together. Action out of your ITSM, troubleshoot out of Symphony.

**Reporting and analytics:** Make strategic decisions about your technology, spaces, and resources with robust reporting and analytics. From data regarding what and where technologies are deployed to details on trouble-spot trends to understanding how your resources are being utilized.

3

## Enable successful cloud migration

Symphony's capabilities support migrating to cloud collaboration technologies.

**Meeting and device monitoring:** Provide the same support to your cloud technologies as you do your AV and legacy technologies. Schedule your rooms right from Outlook,

monitor OS telemetry of your cloud room computers, and deliver live meeting support when needed.

**Self-healing:** Controls aspects of devices remotely, such as volume. And when issues do arise or as part of a standard process, remotely reboot those stationary PCs.



4

## Data-driven technology planning

Symphony provides the essential metrics about your technology to enable strategic, data-driven decisions. The platform tracks how meeting spaces are used and how technology performs for meaningful data about space capacity, technology condition, and collaboration adoption.

**Workplace management:** Provides a more strategic view of your space and overall footprint. How can you repurpose space for your new hybrid workforce? You'll first need to review how your technology is deployed, the types of rooms you have deployed, and even the capacity of these rooms. Bringing this type of information into a single platform with all the other functionality Symphony provides enables a data-driven understanding of the environment.

**Success metrics:** Delivers essential metrics for assets, cloud migration, monitoring, incident management, and workplace management. Information is delivered in easily accessible visual interactive dashboards to help drive technology planning future decisions. With the data Symphony provides you'll be better positioned to adapt to changing technology trends and market demands and gain a competitive edge.

[Explore how Symphony benefits your organization.](#)





# Top Considerations When Choosing a Managed Services Provider

If you want to outsource your technology monitoring, management, and support, there are many options to review. How can you be sure you're choosing the right partner? We're sharing our top considerations for selecting a managed services provider and deciding if AVI-SPL is the best provider for your IT team's needs.

## Outsource vs. in-house support

First, consider why outsourcing technology services may be the best option to support your teams and tech. Does your IT support team have AV, UC, and digital signage technology expertise? If they do, how much time can they devote to proactive monitoring and management vs. reactive fixes?

If your teams don't have this experience, upskilling is always an option. Consider if you'd prefer to leverage your internal teams to support more strategic digital transformation goals. Outsourcing may save your team time and frustration.

## Level and breadth of expertise

If you are leaning toward outsourcing technology support, ensure your partner has the expertise your internal team lacks. When researching support options, review all the technology and systems you'll need a vendor to support, such as:

- Audio visual technology and digital signage players
- Unified communications platforms
- Multi-cloud management

## Anytime, anywhere, support availability

You can't always predict when technology will need attention. Users and IT staff will appreciate being able to talk to someone vs. speaking to an answering service, waiting in a chat or email queue, or navigating a Chabot. That's why you'll want a partner who can provide live, expert phone support 24/7.

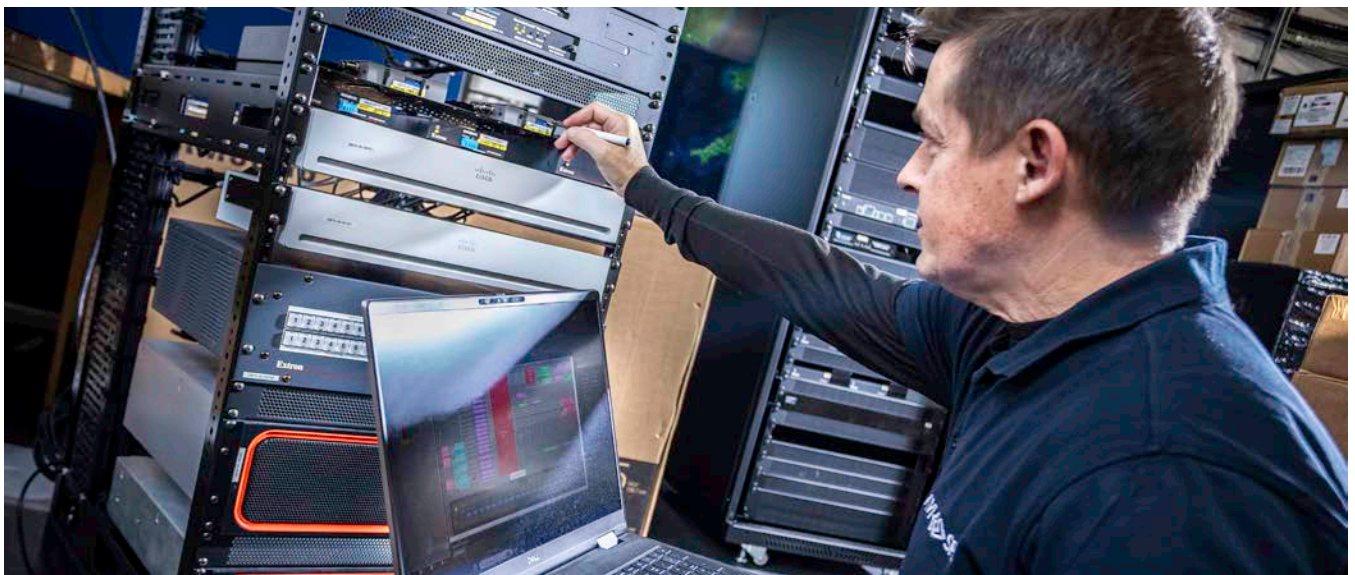
Your services partner should also work to limit downtime and support tickets with scheduled preventative maintenance and proactive upgrades. Choose a provider who can perform services when it's convenient for you and your teams.

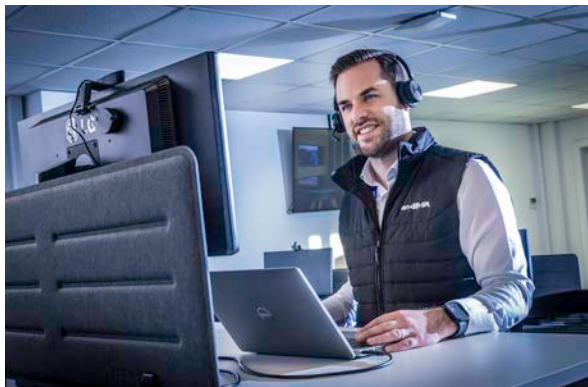
## End-to-end solution

A managed services solution goes well beyond break/fix support, although that's included. Consider what goes into an end-to-end services solution, including:

- Asset inventory services
- 24/7 monitoring and live support
- Preventative maintenance visits
- Multi-cloud management
- Local service technician dispatch

Look for a provider who offers the flexibility to add additional services as needed.





## Simplified pricing with room to grow

Outsourcing becomes less helpful if it involves complicated pricing and multiple contracts. Pricing should be straightforward, and contracts should include room to grow if you add more meeting rooms or devices.

## Is AVI-SPL Enterprise Managed Services right for you?

The AVI-SPL services team developed a new program that checks all of these boxes. Our Enterprise Managed Services is an end-to-end solution that provides expert care for your organization's visual communication environment. We focus on key areas throughout your solution's lifecycle.

**And, you can speak directly to a support team member 24/7, not an answering service.**

We offer simple per-room or per-digital signage pricing. And it's easy to add rooms and devices as needed. You don't have to start a new contract.





## Our expertise and certifications

Our team applies ITIL management best practices, certified technicians, and best-in-class industry applications to monitor, manage, and analyze performance. Our Enterprise Managed Services include:

- Asset Inventory Service
- Device Monitoring
- Configuration Management
- Incident Management
- Problem Management
- Preventive Maintenance
- Service Reporting
- Service Management

You also have the option to add on services and integrations, including Office 365, ServiceNow, and Crestron XiO Cloud.

[Learn more about our services and options](#) >

Our team helps you transform environments into simple, scalable, supportable, and secure business communication solutions.

[Contact us](#) to get started today.



AVI  SPL

# **We Partner With the Best To Give You the Best**

AVI-SPL works with technology vendors who do more than provide the products for our solutions. We can rely on their expertise and support in any environment. This dedication to teamwork is done with one goal in mind – earning our clients' satisfaction.

# Our Preferred Technology Partners



Crestron builds the technology that integrates technology. Its automation and control solutions for buildings integrate systems such as AV, lighting, shading, security, BMS and HVAC to provide greater comfort, convenience, and security. All of its products are designed and built to work together as a complete system, providing the ability to monitor, manage, and control everything from one platform.



Logitech designs workspace solutions that make equitable working experiences possible for everyone. We help teams work better together, from anywhere, without compromising on quality, productivity, or the creativity that comes from collaboration.



Neat is a Norwegian video technology company providing a complete portfolio of pioneering devices that address any space in today's modern workplace. Designing engaging experiences that allow you to meet, create and collaborate whenever, wherever and however you want, Neat devices natively support Microsoft Teams, Zoom and a range of compelling business applications. Neat inspires people to unleash their creativity and "flow with the moment," giving everyone the choice and flexibility to always be at their best. For more information, visit [neat.no](https://neat.no).



Poly is now part of HP. The rise of remote and hybrid work has created huge demand for solutions that make new ways of collaboration and co-creation possible. The combination HP and Poly paves the way to create the hybrid work experiences of the future. HP Poly creates premium audio and video products so you can have your best meeting -- anywhere, anytime, every time. With HP Poly, you'll do more than just show up, you'll stand out.



Q-SYS is a cloud-manageable audio, video and control (AV&C) Platform built around a modern, standards-based IT architecture. Since its inception in 2009, it has been architected to deliver personalized, connected and engaging AV experiences. With established solutions across corporate, education, hospitality, venues & events, cinema, government, healthcare, and transportation, Q-SYS redefines what is possible for live and virtual experiences by uniting hardware and software partners, developers, and creators.



Pro audio is about creating incredible experiences, and those experiences don't just happen. They need to be built, one piece at a time. That's why Bose is here. Bose loudspeakers, amplifiers, and processors deliver great sound in spaces all around the world — lecture halls, corporate buildings, places of worship, stadiums, restaurants, retail stores, and more.



Cisco delivers innovative software-defined networking, cloud, and security solutions to help transform your business, empowering an inclusive future for all. The business collaboration solutions that Cisco has developed allows individuals to connect, communicate, and collaborate securely and reliably from anywhere.



Epson, the number-one selling projector brand worldwide, creates innovative projection technologies for business, education, and the home. Using industry-leading 3LCD technology, Epson offers a complete line of interactive, ultraportable, and installation projectors designed to deliver quality, reliability, and cost-effective performance.



Hej. (That's 'hi' in Danish.) We're Jabra. We engineer technology that makes life look and sound better. And you? You might be running a work project from, well, anywhere. Or running your first 5k to a playlist sounding like you've never heard. Or pitching via video from Toronto to Tokyo. Whatever you've got going on, we've got you. With world-leading video and voice call technology. And perfectly engineered earbuds and headphones. Jabra. Technology for life's new rhythm.



Legrand is the global specialist in electrical and digital building infrastructures. Its comprehensive offering of solutions for commercial, industrial and residential markets makes it a benchmark for customers worldwide. In the AV space, Legrand | AV offers an extended portfolio of branded audiovisual products including flat panel mounting solutions, projector mounts, projection screens, switches, routers, cabling and connectivity, equipment racks, PTZ cameras and furniture for Commercial AV markets. Its innovative products are sold under the C2G, Chief, Da-Lite, Luxul, Middle Atlantic, and Vaddio brand names.



Fostering a culture of employee engagement, boosting team collaboration, and improving productivity are critical. LG's TVs, large displays, video walls, touch displays, and desktop monitors are perfect for your huddle spaces, lobbies, classrooms, and large conference rooms. LG's wide variety of displays and Cisco® and Crestron® compatibility meet the needs of virtually any meeting space, including the UH5F series displays with webOS™ that can deliver brilliant Ultra HD images. With advanced IPS screen technology and anti-glare coating, LG displays can be viewed comfortably in brightly lit rooms by nearly everyone.



Newline introduces an all-new interactive audio-visual ecosystem powered by an innovative set of digital tools. From our award-winning and easy-to-use interactive touch panels to our comprehensive lineup of cutting-edge LED display solutions and wide range of software, Newline has everything you need to bring success into your business. With innovative accessories, support services, and collaboration solutions, Newline creates a cohesive and adaptable technology environment for modern offices and meeting rooms.



Enable your hybrid workplace with Microsoft Teams to stay connected and access shared content any time to learn, plan, and innovate—together with Microsoft solutions. With Microsoft Teams, Teams Rooms, and Microsoft Surface Hub 3, everyone will feel seen and heard no matter where they are. You'll enable your teams to do their best work, their way. With Coordinated Join, you can seamlessly connect all your Microsoft Teams Rooms Devices. AVI-SPL will plan, deploy, operate, and optimize your Microsoft solutions and user experience.



Sennheiser is shaping the Future of Audio - a vision built on a 75-year history of innovation and a continued drive for excellence that is woven into our company's DNA and culture. Sennheiser is one of the world's leading producers of microphones and wireless transmission technology. The family-owned company operates its own plants in Germany, Ireland and the US and is active in more than 50 countries worldwide.



Sharp is at the forefront of technological innovation and advancement with a rich heritage of expertise in transforming the way organizations engage their target audiences. With unmatched customer service and principal product quality, Sharp offers the widest portfolio of cutting-edge visual solutions to fit its customers' needs. Sharp provides innovative displays, projectors, digital solutions and services to their diverse client base across the education, enterprise, healthcare, retail, transportation, broadcast, and house of worship industries.



Shure creates audio and networking solutions for AV conferencing and has turned a passion for making great microphones and audio electronics into an obsession. No wonder Shure continues to set the worldwide industry standard for superior microphones and audio electronics.



SMART Technologies is the leading provider of interactive collaboration solutions. We've been innovating and advancing technology focused on the connections that matter since we invented the original SMART Board® in 1987. We're proud that our interactive displays and software solutions are trusted by teachers, students, and business leaders all around the world.



Sony Professional Display Solutions provide an end-to-end portfolio of presentation, collaboration, and remote communication solutions that inspire creativity and stimulate curiosity. Learn more about the latest in corporate, education, retail, transportation, entertainment and healthcare AV innovations, including projectors, displays and direct view LED video walls, speakers and microphones, and imaging and analytics solutions from Sony and its expanding partnerships.



Samsung is a global leader in enterprise mobility and information technology. Samsung provides enterprise products and services that help customers realize the promise of digital business. Its flagship company, Samsung Electronics, leads the global market in high-tech electronics manufacturing and digital media, and their recent acquisition of Harman further strengthens their brand.





# Walk in. Start meeting.

## CRESTRON SIGHTLINE EXPERIENCE

No more feeling like a spectator. Thanks to a unique combination of intelligent video with multi-camera speaker tracking and multiple in-room displays, the Crestron Sightline Experience gives everyone an equal seat at the table. And a new and more natural perspective on hybrid collaboration.

**The Crestron Sightline Experience elevates hybrid meetings by enabling maximum visibility, maximum participation, and maximum convenience.**

Explore Sightline in greater detail:  
<https://avispl.com/crestron/>

**TRY OUR VIRTUAL DEMO AND DISCOVER HOW THE CRESTRON SIGHTLINE EXPERIENCE CAN TRANSFORM THE WAY YOU MEET:**



<https://avispl.com/crestron/>

Works with Microsoft Teams® or Zoom Rooms® software.



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Designed for sustainability,  
built for success.

Logitech is leading the industry in sustainability.



### Meet the moment with Logitech.

The new work landscape demands a better way—one that fosters collaboration and boosts productivity. Along with this, Logitech prioritizes sustainability. We are committed to designing sustainable solutions, as shown below in the percentages indicating each product’s **post-consumer recycled plastic (PCR)**.



### Team workspaces



#### Rally Bar

All-in-one video bar for medium to large rooms  
PCR 40%



#### Sight

Tabletop camera with intelligent framing  
PCR 59%



#### Tap

Video meeting touch controller  
PCR 56%



#### Tap Scheduler

Scheduling panel for meeting rooms  
PCR 36%

### Personal workspaces



#### MX Brio 705 for Business

4K video experience, AI image enhancement, auto-framing  
PCR 82%



#### Logi Dock Flex

A managed docking station for easy desk booking experiences  
PCR 36%



#### Zone Wireless 2

AI noise suppression, 4 noise cancelling mics, hybrid ANC  
PCR 20%



#### Signature Slim Combo MK955

Compact & slim wireless combo, Logi Bolt receiver, customizable shortcuts  
PCR 62%

**LEARN MORE AT AVISPL.COM/LOGITECH**

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# neat.

## Beautifully simple video devices.

Neat brings people together with beautifully simple video collaboration devices and experiences, enabling more natural, equitable, and engaging video meetings. Neat's pioneering portfolio provides superior audio and video quality for Zoom and Microsoft Teams meeting spaces in various sizes and scenarios, uniquely addressing the needs of today's ever-evolving, dynamic workforce. Our Neat Pulse service gives you complete control of your device deployment, premium support care, and extended warranty coverage from anywhere. It also connects you to a range of popular business apps. Neat is based in Oslo and has a passionate team around the globe.

Learn more  
[avispl.com/neat](https://avispl.com/neat)



# ALL TOGETHER

## MEETING EQUALITY: THE KEY TO STELLER VIRTUAL COLLABORATION

Whether in-office, remote or a combination of both, Poly is uniquely situated to provide users with the optimal setup at the best value across your entire team. We want to establish and maintain meeting equality – it's our goal. Because if we do that, we'll be helping you and your organization reach yours.



### POLY COLLABORATION SOLUTIONS BRING PARTICIPANTS TOGETHER IN THE HYBRID WORKPLACE

#### IN-OFFICE SOLUTIONS OFFER



**Intelligent video conferencing bars** and systems for meeting spaces.



An equal voice at the table with **intuitive conference phones**.



**Broadcast-quality video** conferencing cameras.

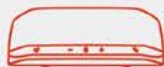


Easy concentration with **noise-blocking enterprise-grade headphones**.

#### REMOTE SOLUTIONS OFFER



The best angle via video conferencing **cameras with a 74-degree view**.



Unparalleled audio clarity with **USB and Bluetooth speakerphones**.



**Portable, light-correcting webcams** that connect to any device.



Quality audio wherever you go thanks to **enterprise-grade headsets**.

Find more information about Poly's end to end solutions at [avispl.com/poly](https://www.avispl.com/poly).



# Elevate Your Hybrid Experiences with AI

Intelligent presenter tracking and audio-based camera switching

Q-SYS VisionSuite enhances the visibility of participants in the room, providing a more natural viewing experience for remote attendees and enabling teams to feel connected and engaged, regardless of their location. It features AI-enhanced computer vision technology, intelligent audio-based automatic camera switching, flexible camera options, and vision-driven room automation.

Explore more at [avispl.com/q-sys](https://avispl.com/q-sys)

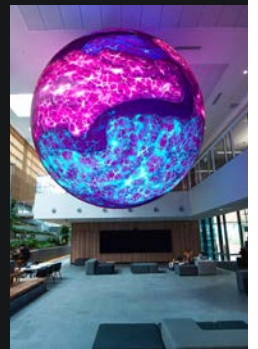


**BOSE**

PROFESSIONAL



LOUDSPEAKERS • AMPLIFIERS • PROCESSORS • CONTROLSPACE ECOSYSTEM • PORTABLE PA • VIDEOBARS • CONTROLLERS • SOFTWARE



# 50 YEARS OF SOUND

50 years of exploration and innovation. **Over 1 million installations globally.** From restaurants and retail, to schools and hospitality, our ecosystem of products is designed to transform any space.

Visit <https://avispl.com/bose-professional/> to learn how we can help you transform your space with sound.



# *This* is High-Resolution Projection

Epson expertly engineers the core components of our large-venue projectors to set the standard for uncompromising image quality, reliably stunning colors, and details that you'll only get from an industry leader.

[avispl.com/Epson](https://avispl.com/Epson)

Projected images simulated. Product shown with optional accessories.  
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**EPSON**<sup>®</sup>

# Revolutionizing hybrid meetings with Jabra AI

Jabra's state-of-the-art video and audio solutions, enhanced by AI, empower you to succeed no matter where your work takes you. Jabra's AI-powered video solutions future-proof your meetings, enabling inclusive collaboration. Redefining the concept of 'work is where you are,' our technology turns this idea into a tangible reality, enabling inclusive meetings and collaboration. Enjoy unparalleled freedom and productivity, whether you're in the office, at home, or on the move.



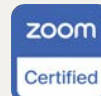
**PanaCast 50**  
Bring Your Own Device



**PanaCast 50**  
Room System



**PanaCast 50**  
Video Bar System



Please [click here](#) for more information on Jabra including video and audio solutions.

# LET LEGRAND HELP REACH YOUR CSR GOALS WITH OUR ENERGY EFFICIENT PRODUCTS



## PDU WITH RACKLINK

Compliant with AVIXA Energy Management standards and designed to support energy efficiency through AV monitoring and optimization.



## NEXSYS UPS

NEXSYS packaging is designed to be eco-friendly; utilizing cardboard inserts rather than traditional foam.



## VADDIO CAMERAS - ECO PACKING

Vaddio removed foam from all PTZ camera packaging and replaced it with a fully recyclable molded-pulp packaging that is made from 100% recycled material.

## OUR COMMITMENT TO CORPORATE SOCIAL RESPONSIBILITY

At Legrand, we believe it is our responsibility to provide a more sustainable future for coming generations and to help address the major societal challenges of our time - including the climate crisis.

[www.avispl.com/legrand-av](http://www.avispl.com/legrand-av)



### Climate Change

We pledge to reduce our carbon footprint to fight climate change with a goal to reach carbon neutrality across our value chain by 2050



### Responsible Business

Acting responsibly means respecting and supporting all stakeholders, including employees and customers



### Circular Economy

We innovate to ensure the end of life of a product is considered from the initial design stage, to limit its impact on the environment



### Diversity & Inclusion

For Legrand, diversity and inclusion are a source of sustainable performance and prosperity



Corporate Knights magazine ranked Legrand #31 on its Global 100 list of The World's Most Sustainable Corporations.



# Elevate Your Environment with LG UM Series UHD Signage

Experience the future of signage with the LG UM Series. Designed for any environment, from corporate boardrooms to places of worship, this exceptional solution delivers unparalleled performance and sustainability benefits.



## Key Features:

- **Unmatched Clarity:** Immerse your audience with stunning 4K UHD resolution, revealing every detail in vibrant color.
- **Built-in Audio Powerhouse:** Enjoy crystal-clear sound without the need for external speakers, simplifying your setup and saving space.
- **Smart Management with LG ConnectedCare DMS:** Remotely monitor, control, and manage your LG TV Signage devices with ease, ensuring optimal performance and reducing environmental impact.

## Unleash the Power of LG UM Series:

- **Deliver Impactful Messages:** Captivate your audience with clear, engaging content.
- **Embrace Sustainability:** Reduce paper waste, ink usage, and travel costs for a greener future.
- **Streamline Management:** Efficiently manage and monitor your devices from anywhere.

Upgrade your environment with the LG UM Series. Experience the difference today!

Let's work together.  
[avispl.com/lg](https://avispl.com/lg)



 Microsoft Surface

# Deliver a consistent, simple experience in all workspaces with Surface Hub 3

Unleash a host of innovative features to enhance hybrid work.

**Smart rotation and portrait mode:** Surface Hub 3, available in a 50" display, offers the flexibility to physically rotate between portrait and landscape orientations.

**Premium design for inclusive meetings:** Surface Hub 3 prioritizes inclusive meetings by delivering clear audio and visuals, enhancing the overall meeting experience.

**AI-powered team collaboration:** The Surface Hub 3 represents a significant leap forward in leveraging AI for enhanced hybrid meetings and collaborative sessions.

➤ [Read more](#) about how Surface Hub 3S can help bring your teams together in a hybrid workplace.

 Microsoft

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# The Newline Ecosystem

A family of display solutions for your every need!

Welcome to the Newline Display Ecosystem, a comprehensive suite of audio-visual technology solutions designed to enhance collaboration and productivity. From our award-winning and easy-to-use interactive touch panels to our comprehensive lineup of cutting-edge LED display solutions and wide range of software, Newline has everything you need to bring success into your business. With innovative accessories, support services, and collaboration solutions, Newline creates a cohesive and adaptable technology environment for modern offices and meeting rooms.



Wide range of size solutions  
(55" – 180" & Custom Sizes)



Touch, Non Touch, and Unified  
Collaboration Solutions



Direct View LED All-in-One  
and Custom Solutions



All Solutions come with  
Newline Display Management



All Solutions come with  
integrated Newline Cast



All solutions come with integrated  
Newline VCS digital signage support\*  
\*Licensing required for use.



Free Shipping  
Always Included



Free Training  
Always Included

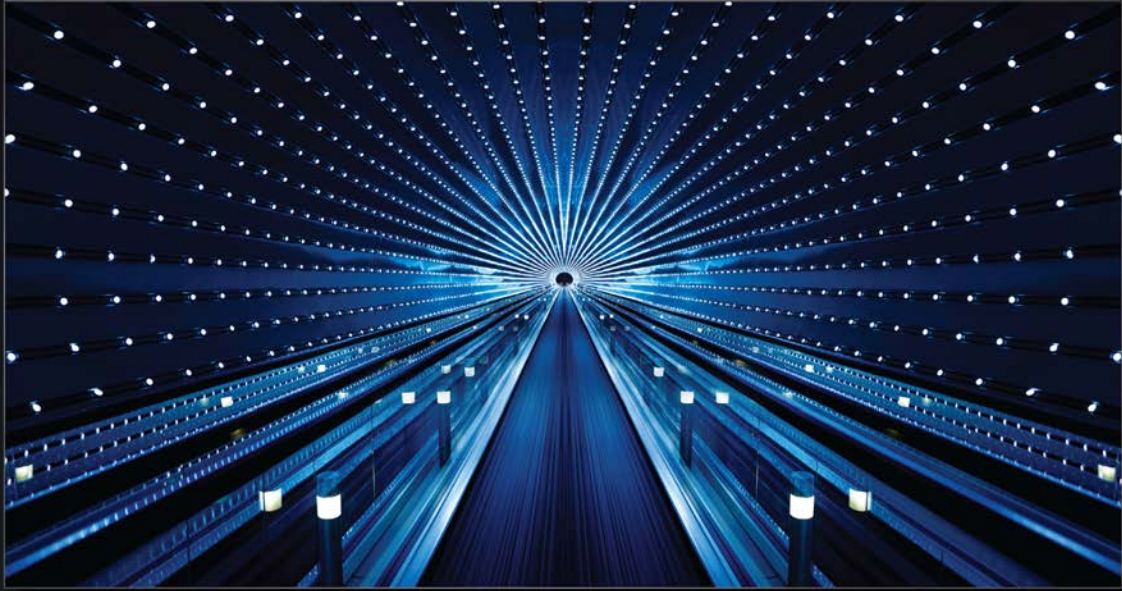


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2-Way Free RMA shipping



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or visit [avispl.com/newline](http://avispl.com/newline)

**newline**  
Connect. Create. Collaborate.



# The future workplace.

The Wall All-In-One is a next-generation display, delivering a revolutionary visual experience through Micro LED technology. Removing all the traditional boundaries of resolution, size and ratio, this is more than a TV. The Wall All-In-One is a statement, but one that blends in perfectly.

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For more information, visit [avispl.com/samsung](https://avispl.com/samsung)

**SAMSUNG**



## TEAMCONNECT BAR SOLUTIONS

# BEST IN CLASS AUDIO. EASY TO USE. WORKS EVERYWHERE.

With clean and crisp audio, TeamConnect Bar Solutions offer a truly inclusive meeting experience whether in the room or remotely. Easy to use plug and play devices that work in every room set up and allow for changing configurations. Order your TeamConnect Bar now to make sure you experience the most feature-rich all-in-one conferencing devices in their class.

[avispl.com/sennheiser](https://avispl.com/sennheiser)



**SENNHEISER**

# SHARP



## Simply Smarter Spaces

Sharp offers a complete array of projection and display products to meet every business need, including desktop, large format, video wall, dvLED, lamp and laser projection and interactive collaboration products. Understanding that every market and environment has unique requirements, Sharp prides itself on being your partner, delivering customized solutions to match your needs. Our best-in-class warranties and product reliability along with our industry expertise, is paramount to our commitment to bring you the ultimate immersive visual experience.

Learn more at:

<https://avispl.com/sharp>



# IMPROVE AI OUTCOMES WITH SHURE CONFERENCING AUDIO SOLUTIONS

AI-powered productivity tools are revolutionizing work and meetings, enhancing efficiency and decision-making. **Combined with Shure Microflex® Advance™ microphones and the new Microflex Ecosystem 6.2 firmware update, these tools deliver unmatched talker data accuracy and clearer voice capture.** This synergy maximizes AI application capabilities, driving superior outcomes on key AI-powered features:

VOICE ACTIVITY DETECTION

TALKER IDENTIFICATION

TRANSCRIPTION

SIMULTANEOUS TRANSLATION

TALKER ATTRIBUTION

NOTE TAKING

## KEY FEATURES INCLUDED IN MICROFLEX ECOSYSTEM 6.2



INTELLIMIX®  
ROOM

[READ MORE >](#)

## Automatic Noise Reduction and Non-Linear Processing

Now featured in IntelliMix DSP, the new "Auto" setting dynamically manages background noise and residual echo in real time, ensuring optimal sound quality and interactivity.

[MXA920](#)

[MXA902](#)

[MXA710](#)

[MXA901](#)

## AI Deverb

Experience advanced audio processing that removes reverberation in real time while preserving natural speech quality, continually adapting to room acoustics.

[INTELLIMIX ROOM](#)

## Virtual Acoustic Boundary

By detecting and removing voices or noises outside the microphone coverage area, this technology ensures only sounds within the coverage area are heard.

[MXA920](#)

# The interactive solution chosen by colleges worldwide

SMART and KCAV come together to provide advanced solutions that will assist your campus in thriving in today's ever-changing world. Explore our latest products designed to make higher education more accessible, efficient, and productive.

## Built for your needs



The learning landscape is more dynamic – and digital – than ever. **SMART interactive displays** offer powerful options for connecting with students in any classroom environment, whether in-person, remote, or hybrid.



### Leave your mark

Breathe life into static presentations and bring ideas to life with **subscription-free SMART Ink® annotation software** that allows writing into PDFs and Microsoft Office files, and over applications, browsers and connected video sources.



### Industry-leading touch

Experience lag-free and uninterrupted writing precision with pressure-sensitive pens and palm rejection on an optically bonded glass for a **true pen-on-paper feel**.



### Seamless screen sharing

Invite contributions from all participants by **easily sharing four screens at once** and streaming media with native, browser-based, and app-based screen-sharing options on your SMART Interactive Display.



### Works with your systems

Easily access files and all your applications straight from the display, all while allowing **administrators to maintain, control, and secure devices** from any web browser.

## Flexible Solutions

### Campus Entrances



Ensure that students, their families, and faculty are consistently informed and updated about upcoming events, closures, and other important information throughout the year.

### Libraries



Create a valuable repository of instant-access knowledge for the school community. Simple walk-up-and-use tools increase student foot traffic and facilitate study groups.

### Classrooms



Empower educators and students with tools that allow them to instantly access and interact with lesson content with ease. Users can ink on a wide variety of file types, and instructors can annotate without freezing the screen for a more dynamic lesson environment.

### Lecture Halls



Communicate ideas more effectively by augmenting content with touch, gestures and digital ink.

Proud partners



Contact your AVI-SPL Representative





# SONY

## Creating Connected Experiences



There's no better way to connect with colleagues, students or visitors than sharing big, beautiful images with crisp details and vivid colors. Our Professional Display Solutions can transform your AV ecosystem with high-quality image capture and display technologies that not only captivate viewers, but also facilitate simple integration, flexible compatibility, and surprisingly low operating costs. Plus, they're backed by industry-leading warranty programs with Advanced Replacement and optional White Glove Service.

Find out how AVI-SPL and Sony can help you create connected experiences in your space.

Visit [avispl.com/sony](https://avispl.com/sony) to learn more.



PROFESSIONAL DISPLAY SOLUTIONS

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# Unified Digital Signage Solutions For **The Way We Work**

At 22Miles, we approach digital signage differently. Our comprehensive Content Management System (CMS) seamlessly connects your organization's operations, from eye-catching LED video walls and interactive wayfinding to intuitive space booking systems.

- Flexible Solutions for Your Unique Vision
- A Platform that Scales with You
- Reliable Tech Support
- Hardware Agnostic
- On-Premise Server & Cloud Hosted
- Extensive Native Integrations
- Comprehensive Content Flow Control
- Hundreds of Pre-Built Templates
- Always Mobile-Enable
- Microsoft & Cisco Friendly-Solutions

Together, let's unify your organization's digital systems under one comprehensive solution.

Visit [avispl.com/22Miles/](https://avispl.com/22Miles/) to book a demo.



# 2024 Absenicon Rebate Program

Receive a **\$2,000** rebate for every Absenicon purchased!  
Also includes **FREE** onsite installation support-a value of **\$6,000!**



- Absenicon C Slim
- Absenicon X Series
- Absenicon C Ultrawide



Highly Integrated



16:9/21:9\*/32:9 Ratio



Stunning Visuals



Intelligent Interaction  
(optional)



Android 11.0  
/Windows 10 (optional)



Quick Installation  
and Maintenance

## Program Guidelines:

- Eligible Products: Absenicon C Slim, X Series, C Ultrawide
- A rebate will be issued directly by Absen when the order is processed
- Order must be fulfilled through stocking distributors
- No additional discounts/offers are eligible for this promotion
- Program valid date: Jan 1<sup>st</sup> 2024 – Dec 31<sup>st</sup> 2024

\* 21:9: The C154 and C181 are close to the 21:9 aspect ratio, the C208 is the standard 21:9 ratio

**CollabTouch™**  
by Avocor

**logitech**

**Jabra GN**



## Revolutionize Your Meetings with Avocor **CollabTouch™**

Discover the future of collaboration with Avocor CollabTouch, enhanced by Jabra and Logitech cameras. Utilizing AI technology, CollabTouch optimizes every meeting, providing seamless interactions while reducing energy consumption. Embrace smarter, sustainable solutions that elevate productivity and contribute to a greener planet. Transform your workspace today with AI-driven innovation.



FIND OUT MORE AT [www.avispl.com/avocor](http://www.avispl.com/avocor)

**avocor**

biamp™

**Amplify What Matters**



## **COMPLETE CONFERENCING PLUS UC COMPUTE**

Whether it's for boardrooms, huddle spaces, or large conference rooms, the installer-friendly, complete conferencing bundles from Biamp feature one-touch setup that automatically customizes hundreds of settings for each unique space, ensuring faster deployment and elevating end-user satisfaction. You get everything required—from one partner—for extraordinary collaboration in any space, anywhere.

[biamp.com](https://biamp.com)

**CHRISTIE®**

# DISCOVER THE SMART TECH BEHIND THE EXPERIENCES

At Christie®, we have the smart technology you need to create powerful experiences. Our technology and services are designed to work together so you can create a complete end-to-end AV solution that works for you.

Find out how we can help bring your ideas to life.

Experience  
is everything



Boardroom  
Solutions



Education  
Solutions

Shanghai  
Astronomy Museum  
Partners: Wincomn  
Technology,  
Zhongqing Yingye  
Group, Marvel Vision

Southeast Asian  
sporting event,  
Singapore  
Projection partner:  
Hexagon Solution

[avispl.com/christie](http://avispl.com/christie)

# Built to scale, designed to evolve

Huddly Crew's new add-on cameras make it easy to expand your AI-directed multi-camera system, providing a scalable, plug-and-play solution for larger spaces. With on-device AI and upgradable software that evolves with your needs, it ensures engaging, high-impact meetings—perfect for the dynamic, hybrid workplace.

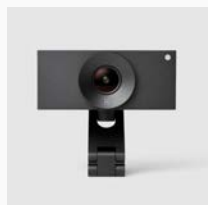
To learn more, visit [avispl.com/huddly](https://avispl.com/huddly)



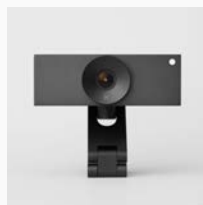
## Our portfolio



**Huddly Crew**  
for medium, large  
and flexible spaces



**Huddly L1**  
for large spaces



**Huddly S1**  
for medium and  
huddle spaces



**Huddly Canvas**  
for whiteboards



**Huddly IQ**  
for medium and  
huddle spaces



Smarter  
technology  
for all

Lenovo

## ThinkSmart Bar 180 Is Copilot Ready

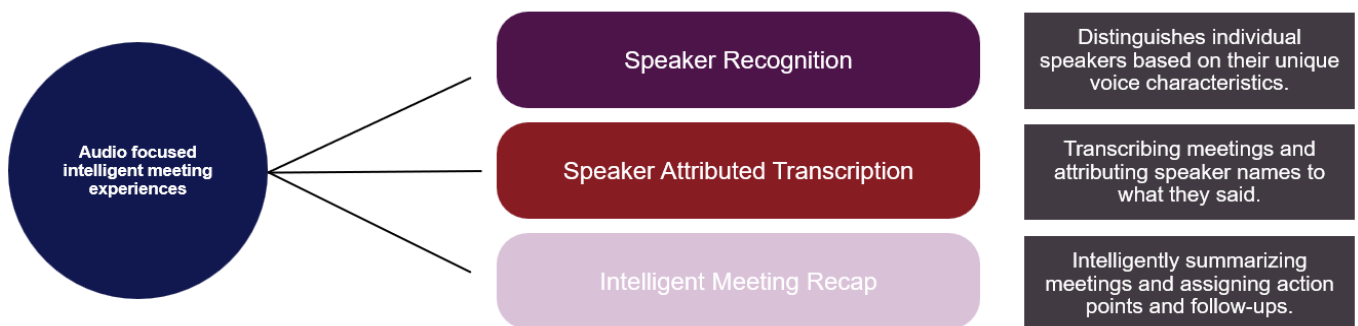
ThinkSmart Bar 180 is certified as an Intelligent Speaker Device and is one of the first videobar's with Intelligent Speaker Functionality. An Intelligent Speaker device is built on hardware and software to provide the best quality input to Microsoft intelligent speaker & Copilot

### AI + ThinkSmart Bar 180 Is Better Together

- More Accurate speaker & people recognition , transcription & attribution
- Better, accurate meeting summaries
- More clear voice commands to AI

## Copilot Related Intelligent Meeting Experiences

Copilot does not live on its own.



Learn more at: [avispl.com/lenovo-2](https://avispl.com/lenovo-2)





# Let's Get Digital!

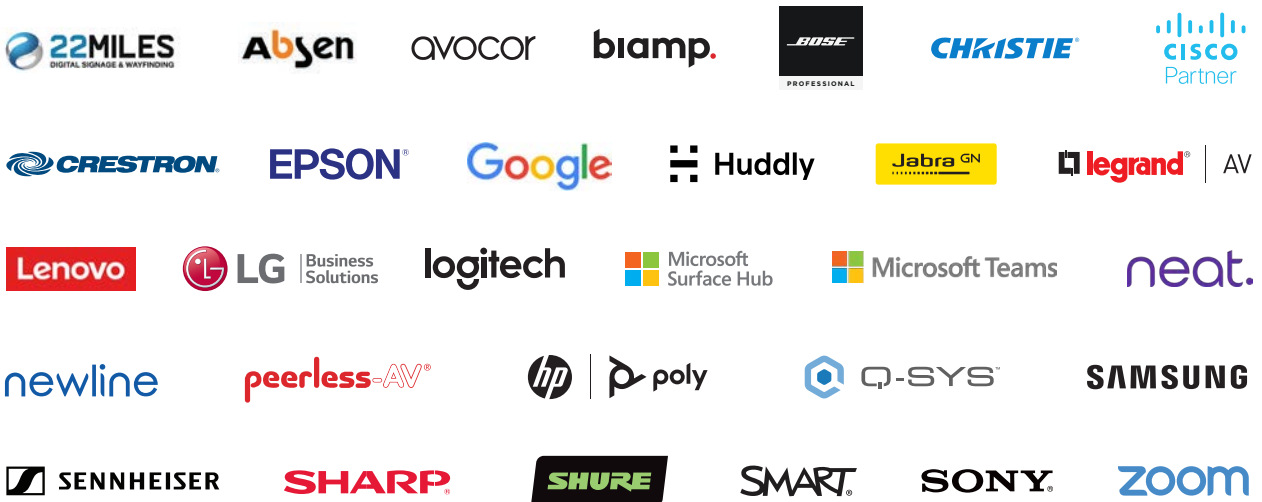
Peerless-AV<sup>®</sup> is a one stop shop for all your digital signage needs – from direct view LED video wall mounting systems, to outdoor weatherproof displays, to interactive kiosks, let our team of industry experts guide you on this digital journey.

**peerless-AV<sup>®</sup>**  
*Driving Technology Through Innovation*



# Partial Manufacturer List

A close relationship with the top manufacturers of collaboration technology is key to our success—and the success of our clients. Through these partnerships, AVI-SPL is able to customize quality solutions to our clients' needs.



|                    |                            |                     |                            |
|--------------------|----------------------------|---------------------|----------------------------|
| AKG                | Canon                      | LibertyAV           | RGB Spectrum               |
| AMX                | Chief                      | Luxul               | RingCentral                |
| Appspace           | Comprehensive Connectivity | Middle Atlantic     | Salamander Designs         |
| Atlas Sound        | ClearOne                   | MultiTaction        | Sound Control Technologies |
| AudioCodes         | Crown                      | Mvix                | SoundCraft                 |
| Audio-Technica     | Da-Lite                    | NanoLumens          | SurgeX                     |
| Audix              | dbx                        | NETGEAR             | Tripleplay                 |
| AVAYA              | Draper                     | Newline Interactive | Vaddio                     |
| Barco              | Extron                     | Panasonic           | Windy City Wire            |
| Belden             | Gefen                      | Pexip               | Wiremold                   |
| BrightSign         | Harman                     | Planar              | Yealink                    |
| BSS                | JBL                        | Premier Mounts      |                            |
| C2G (Cables to Go) | Korbyt                     | Primeview           |                            |



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AVI-SPL is committed to providing outstanding service to our customers and the industries we serve.